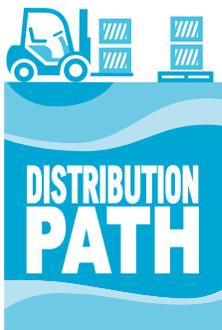


# DistributionPath

**A mid-market enterprise solution that's built for you, priced for you, and all-in-one**



As a small to mid-sized wholesaler distributor, you face the same competitive conditions as the largest competitors — exploiting growth opportunities, leveraging business intelligence, optimizing investments in IT, adapting to market conditions, increasing efficiency and effectiveness in daily operations — but with far fewer people and much smaller budgets.



Now, there's a way to get all the power of SAP without the price tag: Capgemini's all-in-one, SAP-certified solution for wholesaler-distributors: DistributionPath. Developed and supported by a global team of SAP specialists and subject-matter experts with deep, real-world experience, DistributionPath industrializes leading practices in the industry, making this the smart choice.

## **Out-of-the-box SAP, up and running in 100+ days**

This solution includes what you need to get SAP up and running, fast:

- Proprietary templates for wholesale distribution, including complete end-to-end scenarios
- Repository of reusable objects, including enhancements, layouts, interfaces, and reports
- Hundreds of ready-to-go test scenarios and scripts that reduce the time and effort of testing
- DistributionPath is also available on the SAP HANA platform.

**People matter, results count.**

Even that's not all. Also embedded in DistributionPath are our experience in thousands of successful SAP implementations, our knowledge of industry leading practices, and our accelerated implementation methodologies and practices.

- We begin with a value chain assessment to build a business case for change.
- Each solution is designed to support core business processes, including order management, procurement, manufacturing, and distribution, as well as financials and inventory control.
- We'll help you embed key performance metrics, leading business practices, and typical improvement opportunities into your organization.
- Our proprietary methodology includes an accelerated implementation timeline, Accelerated Business Blueprint process maps, and online training and technical documentation.
- During a Day of Discovery, Capgemini can identify substantial cost savings in your supply chain, and then develop a detailed action plan to realize the benefits of an SME solution.
- In our Accelerated Solutions Environment® (ASE), we'll bring together key business stakeholders to accelerate all phases of your system development project — reducing months to weeks and weeks to days.

## Capgemini: Your Single Source Provider for SAP

Capgemini, a Global SAP Partner, drives results through licensing, implementation, infrastructure and application management in key industries across the globe. With more than 16,300

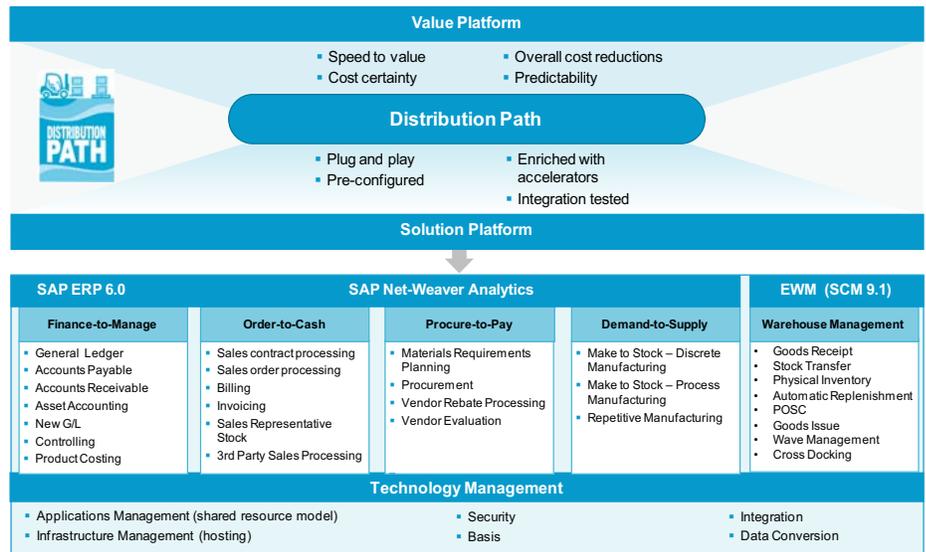
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SAP resources, we focus on delivering business value through our SAP Delivery and Solution Design Centers using our Intellectual Property solutions for the Cloud, Mobility, Analytics, HANA; our OnePath pricing and licensing models; and preconfigured industry solutions across the entire lifecycle of services.

As a global award winning SAP systems integrator, Capgemini uses standard global tools and methods to deliver complex SAP projects for some of the world's largest companies, as well as, small and medium sized enterprises.

Our solutions and implementation methodologies are built on Capgemini's deep industry experience, LEAN Six-Sigma techniques, and our extensive capabilities in systems design, deployment and support.

Because we understand and have extensive experience in SAP, your business, and your industry, we deliver results anytime anywhere.

## Why start from scratch?

Capgemini can deliver to your business the advantages of SAP — in half the implementation time, for a significantly lower total cost of ownership.



### About Capgemini

With almost 145,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2014 global revenues of EUR 10.573 billion (almost \$12.8 billion USD).

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want.

A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at [www.capgemini.com](http://www.capgemini.com)