

Tomorrow's thinking from Capgemini.

RUNNING TODAY

GET STARTED →



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As pervasive connectivity turns the relationship between businesses and their customers on its head, new technology from SAP and new thinking from Capgemini can show you how to regain control of your company and start looking forward to the future.

Capgemini SAP experts Bill Waterson and Gary James will take you through some of the ways that your business can take the initiative in the digital arms race, becoming more insightful, more responsive and more competitive. Don't wait for tomorrow – start running today.



Bill Waterson

New SAP technologies can prepare companies for the future.

[Read more →](#)



Gary James

The company of the future has to think ahead and take action today.

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Tomorrow's Thinking on real-time responsiveness

With **Bill Waterson**

Bill has been spearheading the deployment of SAP's HANA technologies since they were first previewed to us in 2011. Capgemini were one of the first to realise the strategic potential of these new technologies – up to a 1000 times faster than traditional processes – and Bill has been deeply involved in exploiting this to deliver the most profound business benefits.

Here Bill discusses the step-change that real-time reporting, analytics and response can deliver to your business.

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Tomorrow's Thinking on real-time responsiveness

With **Bill Waterson**

Q: HANA has been around for years – what's different about S/4HANA?

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Tomorrow's Thinking on real-time responsiveness

With **Bill Waterson**

Q: HANA has been around for years – what's different about S/4HANA?

A: It's easy to think of HANA as being just about big hardware for big data (and for big budgets). What it's doing these days should make you reconsider.

For example, S/4HANA is a completely new approach to acquiring, processing and analysing data that is fast, easy and cost-effective to implement, it is the core to SAP's Digital Framework. At Capgemini we're able to help you see the value of these new solutions, deploy them incrementally, giving you real-time insights into your business, your market and your customers.

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Tomorrow's Thinking on real-time responsiveness

With **Bill Waterson**

Q: What does “real-time” actually mean?

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Tomorrow's Thinking on real-time responsiveness

With **Bill Waterson**

Q: What does “real-time” actually mean?

A: Well, it can be up to a thousand times faster – so it basically takes a huge amount of the lag out of the system and your business processes. Reports that might take days to be compiled can be done in a matter of minutes. Analysis of market data can be done in seconds. You can respond to what is happening in your business as it is happening. Accurate “real-time” information gives you the opportunity to develop new differentiating processes and business models.

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Tomorrow's Thinking on real-time responsiveness

With **Bill Waterson**

Q: Will we just get overwhelmed by more data?



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Tomorrow's Thinking on real-time responsiveness

With **Bill Waterson**

Q: Will we just get overwhelmed by more data?

A: Implemented properly, you'll find there's less data and more understanding. Capgemini sees this as part of a revolution that will move the focus from data that's controlled by the tech guys back to knowledge and insight in the hands (and heads) of management.



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Tomorrow's Thinking on implementation

With **Gary James**

Gary, too, has been at the forefront of Capgemini's next-generation SAP technology deployment since it was first developed. More flexible, less monolithic, it's lead to new thinking on the way we can implement it, too.

Here Gary discusses how using smaller, faster, more iterative processes can deliver the business benefits sooner and let your business adapt to the changing landscape as the roll-out progresses.

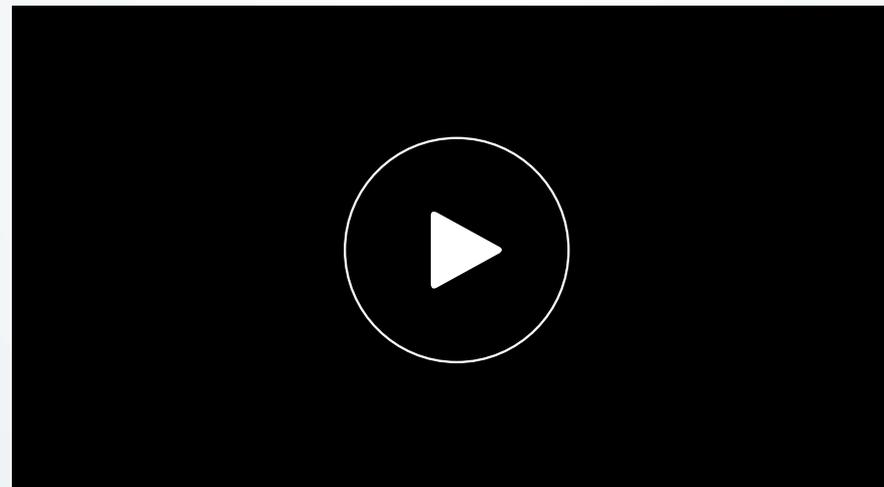
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Tomorrow's Thinking on implementation

With **Gary James**



SAP's S/4HANA and other new technologies have been much discussed on the CIO level, but perhaps not so much in terms of the ways they can deliver new power and control in the rest of the boardroom.

Here Gary talks about the challenges and opportunities in bringing SAP's new technology into the real world of senior management.

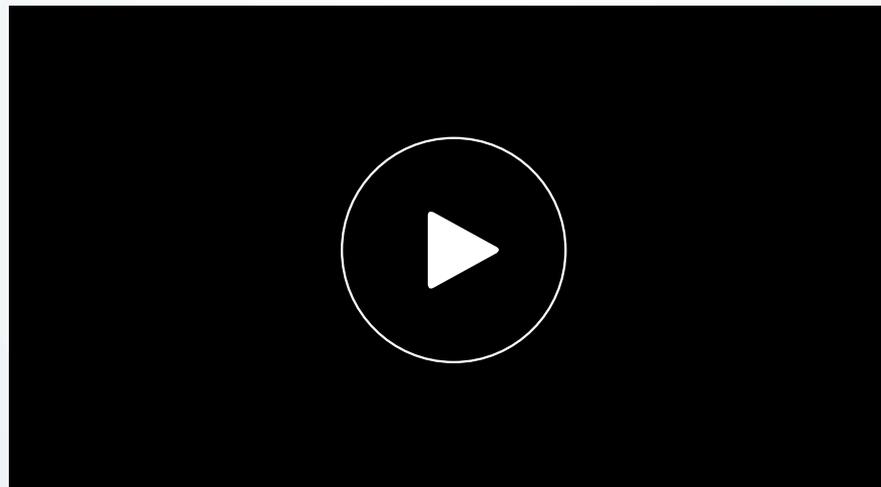
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Tomorrow's Thinking on implementation

With **Gary James**



Here Gary talks about how the process of updating to new SAP technologies is changing - from monolithic implementations to small iterations - and what real benefits this can bring to businesses.

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Tomorrow's Thinking on the successful business of the future

With **Gary James**

What will the successful business of tomorrow look like?
And how do you make sure that yours will be one of them?

Gary looks at what he sees happening in the way businesses interact with their customers (and their staff), and the implications of future technology trends for business transformation.

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Tomorrow's Thinking on the successful business of the future

With **Gary James**

Q: How do you know what will be successful in the future?

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Tomorrow's Thinking on the successful business of the future

With **Gary James**

Q: How do you know what will be successful in the future?

A: It's more about being able to see what successful businesses of today will need to be able to do to avoid becoming a footnote in history.

We've all seen what can happen to seemingly omnipotent companies that failed to respond fast enough to fundamental change – remember Nokia? The pace of change is only increasing, and businesses that aren't able to transform themselves to take advantage of changing markets, technology and social trends will find that customer loyalty is made of very weak glue.



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Tomorrow's Thinking on the successful business of the future

With **Gary James**

Q: What are these fundamental changes?

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Tomorrow's Thinking on the successful business of the future

With **Gary James**

Q: What are these fundamental changes?

A: It's not just IT processes that are changed by new technology and the increasingly networked world. The whole relationship between business, customers and employees is being shattered and rebuilt continuously.

We're moving up the maturity curve, as products become services. Big business becomes distributed business. And most organisations aren't ready for the transformation.

The company of the future will already be thinking ahead. Making themselves more responsive, more networked and more adaptable. The successful business of tomorrow needs to start running today.



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Tomorrow's Thinking on the successful business of the future

With **Gary James**

Q: How can Capgemini help?

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Tomorrow's Thinking on the successful business of the future

With **Gary James**

Q: How can Capgemini help?

A: We've already seen the huge benefits that moving to SAP's new solutions can bring for our clients. Because we have been one of the first to recognise how transformative things like S/4 HANA can be, we can bring more of this experience to bear on your business than anyone else. This can give you a significant advantage over your competition.



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Tomorrow's thinking from Capgemini.

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At Capgemini we build better futures for our clients, implementing solutions in ways that give them radically more control over their business and more responsiveness to their customers.

With over **16,000 SAP experts** and **40 years of experience**, Capgemini's new thinking means that you can now transform your business to run faster, simpler and better.

SIEMENS



NATS

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Giving power back

to **Siemens' infrastructure**

- Siemens needed an SAP system that would organise its data collectively and present it in a graphical and easy-to-navigate interface.
- Using Capgemini's solution, Siemens improved the transparency of its pricing data.
- Local users can view country-specific data and central management can view global data.
- Capgemini has helped Siemens create a seamless digital infrastructure that has helped increase the company's efficiency.

...responsive control across 190 countries

SIEMENS



NATS

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Financial transparency

for **Gloucestershire County Council**

- By implementing SAP, Capgemini helped Gloucestershire County Council save £5 million annually.
- Reduced back-office finance costs in order to maintain front-line services that so many people rely on.
- Council has transparency in their financial information.
- SAP awarded the council with two Quality Awards in the Rapid Delivery category at both UK & Ireland and EMEA levels.

...savings of £5 million annually

SIEMENS



love every drop
anglianwater

NATS

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Making customers happy

with **Anglian Water**

- Anglian Water had a key goal to make 100% of its 6 million customers 'very satisfied'.
- Capgemini's solution has now cut the time it spends dealing with customer calls dramatically by streamlining the efficiency of the process.
- Call quality has improved, call-handling time has been cut by a fifth and agents now deliver quicker responses to customers.
- The 1Customer programme implemented for Anglian Water was awarded a Gold SAP Quality award.

...call handling 20% faster

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Taking back control

for **NATS**

- Capgemini implemented the new SAP Cloud for Customer system. Within 16 weeks, the system was live and on schedule.
- The usual time taken to produce their monthly reviews halved, leading to much faster reporting and efficient use of employees' time.
- NATS now has greater control over its system and has a clear single-platform view of what is happening.
- NATS were awarded the Excellence award for Cloud Innovation.

...within 16 weeks, the system was live

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NATS

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Pioneering new

SAP

implementations
across the UK

- ✓ To implement C4C
- ✓ To deploy into the HEC
- ✓ To use SAP's new ui5 toolkit

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More SAP specialists than
anyone else in the world

16,300
SAP Practitioners

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A leaner, more distributed
SAP implementation means
running new SAP in

SIX  
weeks

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Transforming your business through real-time,
accessible analysis of your big data up to



1,000

Times faster than before

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Using new SAP to make our business's customer
response time up to



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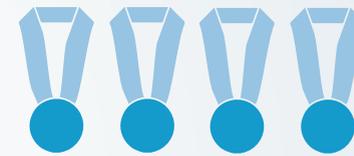
More SAP Quality Awards than anyone else



Awards
in the last 3 years

Including

04



Golds

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This is how the business of tomorrow will be run.
And, with Capgemini, you can be running today.

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