

Accelerated transformation of SAP landscapes for agility, simplicity and business alignment – aOneSAP offering



Capgemini's aOneSAP offering provides an accelerated path - based on deep, global expertise and industrialized tools - to transform your SAP landscape and align it to the three axes of

1. Business Evolution
2. Latest Technology Dynamics
3. Need for Simplification

84% of CIOs plan to reduce the number of software applications and **76%** want to consolidate their system landscapes

The Need for Landscape Transformation

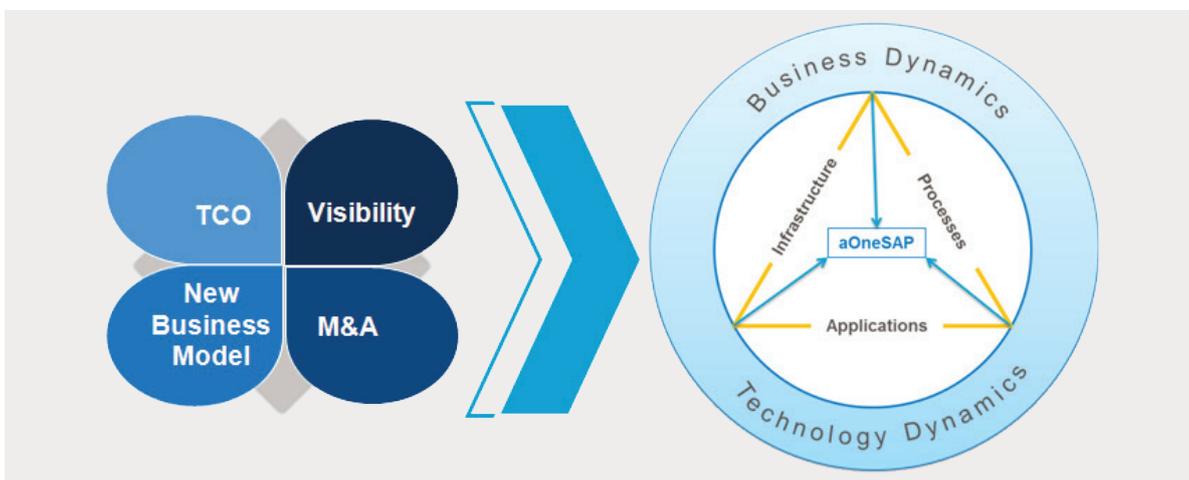
In most global customers, the initial implementations of SAP were completed several years ago, with the focus thereafter being on maintenance and incremental improvements. Over time, especially over the last few years, the environment has changed rapidly - both internally and externally. Organizations need to continually adapt business strategies and models to meet the demands of an ever-changing market. At the same time, disruptive technologies and evolving SAP roadmap which is now leading towards S4HANA present never-before opportunities for enterprises to leverage. Marrying the two poses a huge challenge to the IT organizations of today.

People matter, results count.

The net result is that most organizations have an application landscape that is out of tune with both the business requirements and the external environment. This is clearly revealed by the 2014 DSAG survey, which discovered that:

- More than 75% of the companies have planned dedicated transformation management measures
- In 2013 and 2014, Business-IT Alignment was the key to increase the value addition of IT

Therefore, there is an imperative for significant change and, from our experience, the drivers for this transformation are one or more of the following:



aOneSAP: Holistic solution

- TCO: Optimizing overall cost to ensure more productive use of stagnant IT budgets
- Visibility: Ensuring enterprise-wide transparency for better governance and control
- New Business Model: Imparting agility to allow business to adapt to changing environment
- M&A: Supporting efficient, structural organizational changes that are a given in today's business

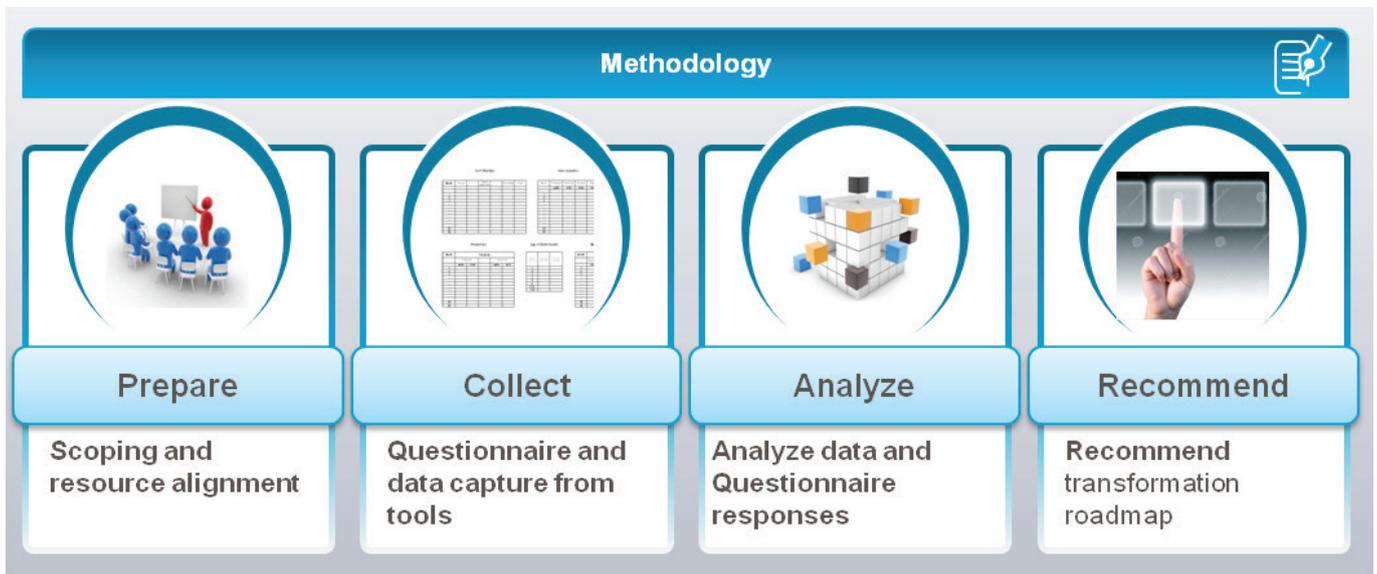
aOneSAP Assessment

The aOneSAP assessment is the key towards designing an optimal transformation. It offers a structured approach to understanding the complexities of today's situation - both from the business and the IT perspective - and then using proven tools and techniques to translate this into an optimal design, based on one or more of the following themes:

- Modernisation: Modernize by moving to latest technology platform and leverage innovations like S4HANA, Suite on HANA, Cloud, and Fiori
- Consolidation: Consolidate SAP system landscape in terms of Infrastructure, Instance, Client, co-code merger
- Harmonization: Full blown process redesign and implementation by defining, building & deploying a new global template

The aOneSAP assessment follows a 4 step methodology, viz., Prepare, Collect, Analyze and Recommend. Each of these phases well structured with defined steps and outcomes. Proven and time tested tools and methodologies are utilized during the assessment for a standardized approach as well as provide flexibility to suit specificities of a customer. The outcome of the assessment will lead to one or more of the transformation paths as well as provide a roadmap for the landscape along with a business case.





Assessment Methodology

Prepare:

This phase is where the groundwork and necessary foundation is built for the actual assessment to function in an integrated and seamless manner. Key stakeholders are identified and the scope of the assessment is defined culminating with necessary approvals.

Collect:

This phase is where the proven tools, questionnaires and interview sessions are conducted and data collected which will capture relevant information needed for the assessment. There is constant engagement with the stakeholders and follow up sessions are also done for clarification and information confirmation.

Analyze:

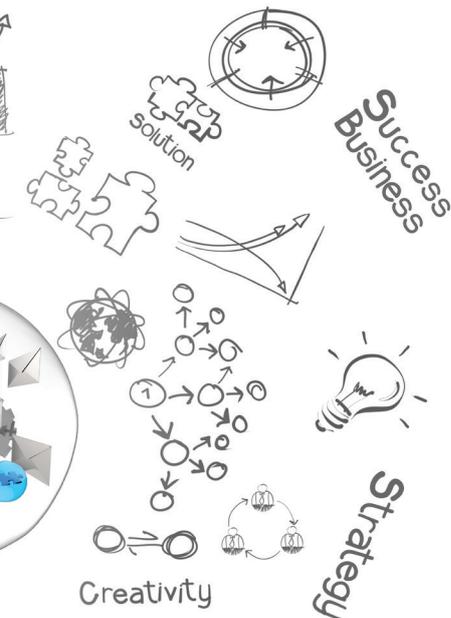
The collected information from the previous phase is tested along with the predefined hypothesis. Several views and perspectives are looked into and analyzed which help in getting a holistic view of the landscape and the business challenges. The target system landscape and operating model is prepared in this phase which is validated and with customer and early feedback taken and incorporated into the model.

Recommend:

In this phase the key output of this entire assessment is presented. The recommended transformation roadmap along with the business case and final assessment report is presented. In this phase the proposed next steps to embark on the transformation journey are also provided which will set the rhythm and also as needed seamlessly integrate the assessment phase to the implementation phases.

Augmented Assessments

aOneSAP recognizes and caters to the fact that different customers may have different needs which may vary from an end to end scope to one focused aspect. For example, to those customers who need to know what would be involved in migrating to HANA, there is the aOneSAP HANA Migration Assessment. Customers who are interested in discovering whether HANA can provide value to their business, we offer the HANA Value Migration Assessment. This allows customers to get analysis



and answers specific to their focus area in a much faster and cost-efficient way. It also ensures efficient use of the customers time and resources, as the focused assessment would seek details only on the relevant topic.

The following augmented service offerings are provided from which the customer can choose as per the needs of the organization:

- **aOneSAP HANA Value Assessment:** aimed at discovering the business value that HANA could provide to a customer which then helps in the decision of whether and when to implement HANA (S4HANA vs Suite on HANA)
- **aOneSAP HANA Migration Assessment:** targets the pre-requisites and dependencies for a HANA migration which then allows the customer to budget and plan for the same
- **Upgrade Assessment – ERP Upgrade:** analyses and identifies upgrade requirements for customer landscape and collates all the information required to budget and plan for the upgrade
- **aOneSAP Upgrade Assessment - Ehp Impact:** assesses the impact of implementing (or not implementing) the latest Enhancement Pack as compared to the current version the customer landscape is on
- **aOneSAP Usability Assessment:** focuses on the usability of the SAP landscape and helps craft the right strategy to align the landscape along the latest components of SAP's UI/UX strategy
- **aOneSAP Cloud Assessment:** focuses specifically on the cloud offerings from SAP and helps the customer understand the value that these cloud offerings will provide

Benefits

The aOneSAP offering provides several business benefits from the transformed SAP landscape:

- **Alignment:** IT and business much better aligned and also prepared for future technological evolution by closer alignment to SAP's vision and technology strategy
- **Flexibility and Agility:** The new landscape will provide greater flexibility and agility for greater competitive edge and synergies of globalisation
- **Optimization:** Optimized costs because of lesser complexity and greater standardization

Summary

Capgemini is a proven leader in the SAP services space with recognition by leading Analyst firms. With our aOneSAP offering, we leverage our deep experience, and strong SAP Alliance to ensure your SAP landscapes are transformed in an efficient and optimal manner, to ensure you 'Accelerate to Simplicity'.

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About Capgemini

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Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want.

A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

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