

Capgemini and HP Joint SAP capabilities

Collaboration gets results faster. Isn't that what you want with SAP?

A Roadmap to Success

When you work on something as big as an SAP® project, you want to team with someone who understands. We know how to work with you in a way that can get you faster, more dependable results.

we don't just come in and present a plan. We sit down and discuss your unique situation. We take a deep look into your business to see how our approach can improve your business. Based on what we learn from working with you, we create a roadmap targeted to your specific needs. This is how we work, and it is what sets Capgemini and HP apart from the crowd. We believe this provides extra peace of mind for SAP-based projects—we think you'll agree.

Lower costs, reduce risk

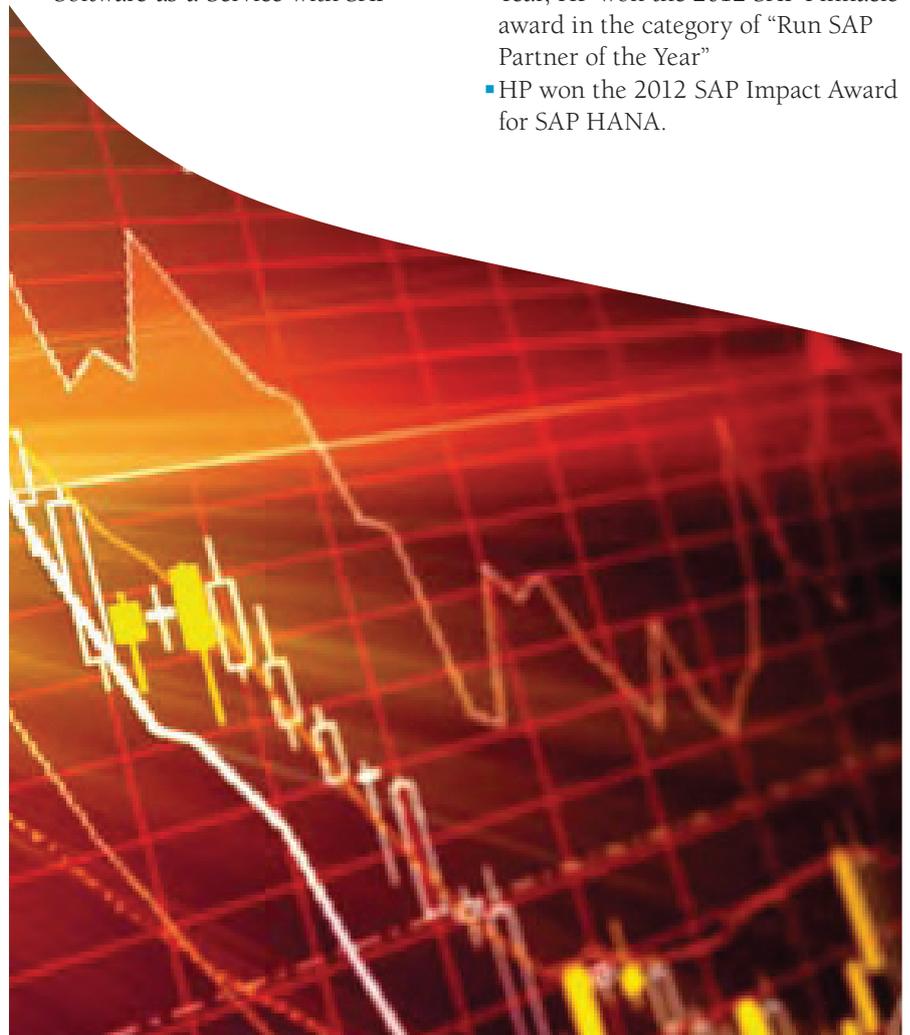
Whether you're upgrading or modernizing your SAP environment, Capgemini and HP can help you lower costs and reduce risk. Our straightforward, consistent, and fully supported process is backed with proven SAP capabilities and transition experience with a history of great results.

We offer an SAP upgrade approach that is faster, more efficient and can save you money. Your SAP investments can do more, and you'll be on your way to improved performance, simpler management and more flexibility.



Our joint SAP capabilities

- Capgemini is one of the largest SAP systems integrators globally with a capability pool of nearly 12,500 SAP consultants.
- Capgemini offers a solid mix of technical expertise, strategy consulting, ongoing maintenance, support, and hosting.
- HP is a worldwide leader in SAP operations, supporting over 1.7 million users in more than 50 countries and, in nine languages.
- As one of the largest technology partners of SAP, HP has thousands of SAP experts supporting users worldwide.
- Collaborative SAP solutions offered by Capgemini and HP include:
 - Application transformation, upgrades, retirement, migrations
 - Lifecycle (including, build, run, host)
 - OnePath Business Suite as Software-as-a-Service with SAP software licenses and services for Enterprise Customers, Consumer Products, Retail, and Related Industries.
- SAP selected HP to be its development partner with SAP HANA™, SAP NetWeaver® Business Warehouse Accelerator, HP Solutions for SAP NetWeaver Master Data Management, HP Hot Standby Service for SAP Supply Chain Management liveCache, and the SAP Discovery System.
- Capgemini achieved SAP certification as a Global Provider of cloud services and hosting.
- Capgemini and HP are both multiple SAP Pinnacle Award winners; Capgemini won two SAP Pinnacle awards in 2012 in the following categories: Transformational Award: “Unwired Enterprise,” “Business Process Outsourcing and Business Process as a Service Provider of the Year, HP won the 2012 SAP Pinnacle award in the category of “Run SAP Partner of the Year”
- HP won the 2012 SAP Impact Award for SAP HANA.



Capgemini and HP are partners in addressing your SAP HANA needs. SAP HANA enables businesses to analyze large volumes of a wide variety of detailed data types in real-time, with multiple benefits including:

- Speed and power of in-memory processing—real-time insight into business operations without delay
- Flexible and detailed data to answer any question—which lowers the total cost of ownership (TCO), by reducing IT complexity
- Flexible modeling and calculation capabilities—complete insight based on huge volumes of detailed information.

Getting business value—either by reducing the TCO re-engineering business processes around it (more business insights), or accelerating the time to market (agility)—requires the right partner. Capgemini’s deep industry expertise delivers pre-prepared SAP HANA content specific to your industry, and content is also available in several powerful packaged offerings. Capgemini is one of only a handful of systems integrators currently delivering the SAP HANA technology.

Joint successes that make a difference

For over 20 years, Capgemini and HP have been developing and delivering solutions that make a difference for our joint clients. Our proven, structured delivery process and teaming approach is designed to deliver better and faster results, along with a single, unified point of accountability—for all of our clients, for all of our projects. For example:

Client need

Mid-market companies were faced with increasing demands and decreasing budgets. They knew that SAP could support their changing business needs, but they needed a way to implement and run it within a cost structure they could afford. These companies turned to Capgemini and HP.



How we helped

Capgemini created a set of hosted SAP services built on the HP CI (Converged Infrastructure). These clients are now gaining the full benefits of an SAP environment but aren’t burdened with the cost of procuring and maintaining their own environment. This solution can be created and deployed quickly, at a fraction of the cost and time of a customized solution.

Results that count

The payoff is enormous—SAP services can be deployed in as little as two hours, environments flex up or down based on need; and resources are freed up to focus on the business.



About Capgemini

With around 120,000 people in 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2011 global revenues of EUR 9.7 billion. Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want.

A deeply multicultural organisation, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

More information is available at www.capgemini.com

Rightshore® is a trademark belonging to Capgemini



About HP

HP creates new possibilities for technology to have a meaningful impact on people, businesses, governments and society. The world's largest technology company, HP brings together a portfolio that spans printing, personal computing, software, services

and IT infrastructure to solve customer problems. For our enterprise clients, the HP Converged Infrastructure provides a blueprint for the data center of the future that eliminates costly and rigid IT silos so you can spend much more of your IT budget on business innovation.



About SAP

With more than 12,500 SAP resources bringing innovative solutions to over 1000 clients globally in 2011, Capgemini focuses on helping clients achieve results. We collaborate with clients across the complete lifecycle: licensing, implementation, hosting, system maintenance, and management, with a focus on delivering the value you expect from a world class SAP systems integrator. Capgemini uses standard global tools and methods to deliver complex SAP projects for some of the world's largest companies.

Going beyond our vast experience in SAP products, Capgemini brings clients innovative solutions and delivery models. Our solutions and implementation methodologies are built on Capgemini's deep industry experience and leading practices, and our extensive capabilities in systems

design, deployment and support. Capgemini has preconfigured industry specific solutions, for industries including Retail, Consumer Products, Wholesale Distribution, and Energy Services. We also offer Human Capital Management (HCM) EDGE, our world-class proprietary HCM pre-configured solution that can be deployed across numerous industries, in many countries, and for large and small clients.

Our capabilities around cloud-based solutions, mobility, analytics, and procurement are unique in the market, as is OnePath, Capgemini's SAP Business Suite "as a service." Our Rightshore capability and Distributed Delivery Framework allows our clients to leverage SAP practitioners in more than 22 delivery centers around the world to deliver cost-effective solutions.

For more information To learn more about our SAP capabilities visit:

<http://www.capgemini.com/services-and-solutions/technology/sap/overview>
<http://www.hp.com/go/sap>

Find out more about how Capgemini and HP work together by visiting:
<http://www.hp.com/go/capgemini>