

Accelerated Solutions Environment

Driving Productivity & Performance



People matter, results count.



Why are **more than 40%** of FTSE 100 and Fortune 500 companies, as well as the majority of the UK's largest public sector organisations, using Capgemini's Accelerated Solutions Environment (ASE) capability to solve their most complex business issues?



The world is becoming increasingly complex...

The rate of change inside and outside organisations is accelerating.

Success depends on the speed at which you can adapt and evolve.

Increasingly constrained resources need to deliver more for less by sustaining their current business alongside faster growth and innovation.

The scale and reach of mission critical decisions is increasing exponentially. Decisions need to be made quickly across entire systems; stakeholders need to be engaged across organisations and geographies.

The need to make the most of the capability and capacity of your organisation is a key strategic imperative.



Imagine a world where...

- ... you **design solutions** and **make decisions** using the best possible **knowledge** and **people**
- ... you have **certainty** in the **decisions** you make and they **stick**
- ... you achieve **stakeholder alignment** quickly to **create ownership** that makes **change happen**
- ... you and your people are not only **productive**, you **perform**
- ... you deliver months of work in a matter of days, achieving **results you've never achieved before**

Welcome to the Accelerated Solutions Environment



Term: Financial Services

Define it:

- * MONEY MANAGEMENT
- * RECESSION
- * FUTURE DIGITAL MODELLING
- * ODS DESIGN
- * APPS.

Draw it:

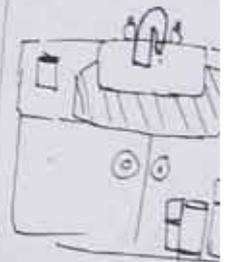


Term: Consumer Products

Define it:

- FOOD PRODUCTS,
- PERSONAL CARE,
- HOUSEHOLD PRODUCTS,
- BEVERAGES,
- EVERYTHING BUT THE KITCHEN
- SLOW!

Draw it:



“In 20 years working for the organisation, I have never been pushed so hard and so far.”

DIRECTOR GENERAL | UK Government Department



“We did in 3 days
what we couldn’t
do in 18 months.”

CHIEF INFORMATION OFFICER | Major Airline

why | how | what

Why use the ASE?

The ASE enables you to get exceptional results more quickly. We are the flagship capability for creating a profound shift in the performance of your organisation.

We have a 20 year track record of success and a capability that is truly embedded in the way we work and deliver programmes.

Clients continue to come back because we deliver these four things...



1 Alignment & Ownership

Rapidly align and mobilise large teams in a matter of days. Empower multiple stakeholders to understand and design the change that they will deliver collectively.



2 Acceleration, Productivity & Performance

Make business decisions in hours and days, rather than months and years. Develop them through collaboration in a knowledge rich environment. Make sure those solutions and decisions stick.



3 Innovation

Invent innovative, robust and creative solutions by engaging effectively with a diverse group of stakeholders. Increase the adoption and diffusion of these solutions, ensuring the good ideas live.



4 Reduced Risk

Understand and surface risks early. Use collaboration to generate broad commitment to implementing solutions that overcome organisational, cultural and political barriers.



why | how | what

How does the ASE work?

We draw on our global expertise and experience, supported by significant investment in research and development, to embed collaboration into the heart of your programmes and organisation.

What is the ASE capability?



1 People

Our facilitation teams work with you to define problems, design work and deliver collaborative interventions. Our delivery teams draw on many different types of facilitation, from process to graphical, written and auditory.

2 Method & Process

We have a unique method and process that has been developed over the past 20 years. This is continually evolving in line with our investments in R&D and is built upon four key principles:

- People believe in what they design and own what they build
- Build answers you never thought possible using group genius
- Decisions by design, not by default
- Enable human creativity

3 The Best Insight

In order to reach the best decisions we believe you need the best possible knowledge, presented in the best possible way. We work with you to define what this is. We then use our visual facilitation capabilities to present this in a way that communicates it most effectively.

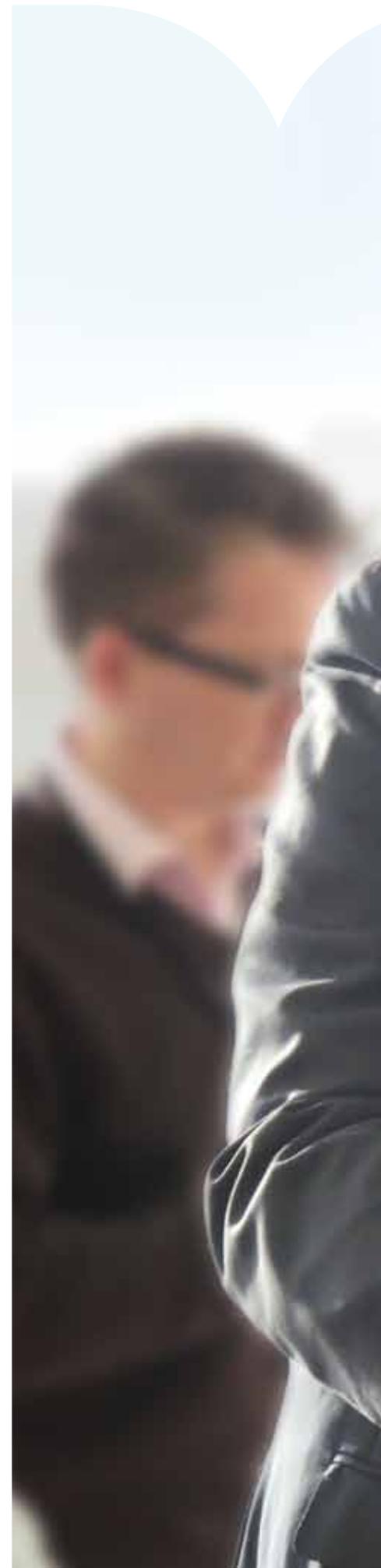
4 Collaborative Technologies

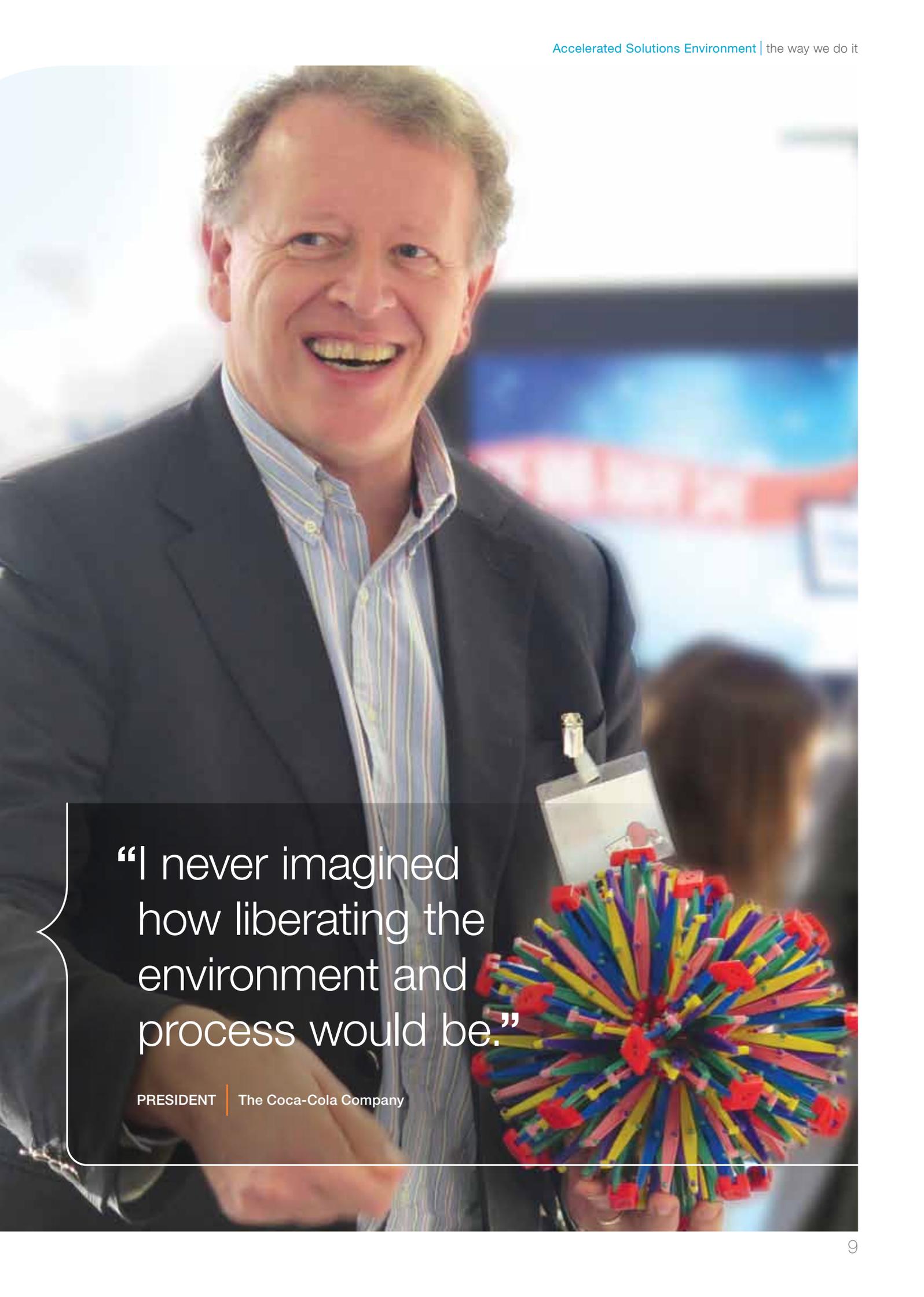
We combine our collaborative capability with our rich understanding of collaborative technologies to enable you to deliver profound results that the technology alone cannot deliver.

5 Environment

Our ASE capabilities are combined in our world class environment in order to overcome political, rational and emotional barriers.

We blend these elements to provide the right collaboration service for you



A man with short, light-colored hair, wearing a dark suit jacket over a light blue and white striped button-down shirt, is smiling broadly. He is holding a large bouquet of colorful pens (red, blue, yellow, green) in his left hand. A name tag is pinned to his lapel. The background is blurred, showing what appears to be a trade show or conference setting with other people and banners.

“I never imagined how liberating the environment and process would be.”

PRESIDENT | The Coca-Cola Company

“As hoped, the ASE forged stronger ties and relationships between the various stakeholders, including the clubs and the respective unions.”

CHAIRMAN | International Rugby Board



We have the strongest capability of this type anywhere in the market, delivering...

...over
10,000
events

...for
4,000
different clients



...on every continent of the globe



why | how | what

What are the ASE services?

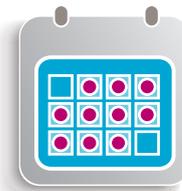
We have two services, each providing a different reach of collaborative capability into your organisation...

Accelerated Solutions Events



- Single interventions that happen at a point in time in order to resolve complex problems
- One to three day events with 15 to 100s of participants
- Delivered globally: we have 25 international centres, plus offsite capability
- Participants can be present in a centre or join remotely from anywhere in the world

Accelerated Solutions Hubs



- A collaborative service which provides continuous support for a programme of work
- Can function as either a programme accelerator or a programme delivery engine
- The service lasts the duration of the programme
- Typically delivered from a custom built space on our clients' sites
- The level of ASE Team support to deliver the service can be tailored as per requirements

Our services can be combined to deliver an ASE-enabled programme lifecycle, accelerating delivery and improving outcomes.



The right service depends on the nature of your challenges and opportunities

How to find out more...



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About Capgemini

With almost 140,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2013 global revenues of EUR 10.1 billion.

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want.

A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at

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