

Capgemini Press Contact:
Hester Decouz
Tel.: +44 870 904 5758
Email: hester.decouz@capgemini.com

Capgemini Group announces that Microsoft has joined its expanded global cloud services program

'Capgemini Cloud Choice with Microsoft' will see the creation of enterprise tailored solutions that can be rapidly implemented to drive business performance and innovation through the cloud

Paris, 24 September 2015 – [Capgemini](#), one of the world's foremost providers of consulting, technology and outsourcing services, today announced the expansion of its cloud services program, with the news of Microsoft being the program's first of several cloud service providers to join, which will enable organizations to take advantage of a broader range of cloud services. The initiative 'Capgemini Cloud Choice with Microsoft' – is a unique set of services and offerings that focus on enabling cloud-based business transformation and the implementation of business and technology solutions by using Microsoft's cloud technologies. These services and offers from Capgemini will include Cloud Advisory, Managed Platform Services and applied integrated innovation that will help organizations become more agile and focus more strategically on their business operations.

'Capgemini Cloud Choice with Microsoft' will provide managed 'as a service' cloud solutions tailored to industry needs. Example solutions include:

- 1) [OneShare](#) – to accelerate the provisioning of test & development on Microsoft Azure and control costs through usage monitoring and resource scheduling;
- 2) [SkySight](#) - an Azure-like private cloud to help enterprises quickly deploy new applications, leverage competitively-priced managed services and benefit from rapid deployment and configuration;
- 3) Unique Capgemini industry-focused IP offerings such as a tailored Banking Platform.

Created by Capgemini's domain-focused experts, these IP-based solutions can be easily configured to specific client needs, to help reduce total cost of ownership. The solutions encompass hybrid, public, hosted and private cloud services using Azure and offer customers an integrated platform which can be easily installed to take advantage of existing technology investments. The 'as a service' model will enable enterprises to have increased control over software upgrades and to have more time to focus on driving new innovations and business transformation.

R “Ray” Wang (@rwang0) from Constellation Research explained: *“Digitalization of business is a key factor when it comes to the accelerated pace of change. Information flows faster. It’s not technology alone, it’s how that technology is being applied to business models. That’s why you have to get to digital, and that’s why we need to talk about cloud — it’s the foundation for digital transformation.”*

Faced with the challenge of declining mail volume but huge growth in the parcel business, PostNL, the Dutch postal organization decided to transfer the majority of its IT systems onto the Microsoft public cloud, Azure. Migration started in 2013 and will finish by the end of 2015. Marcel Krom, CIO PostNL said: *“Sogeti, a subsidiary of the Capgemini Group, has helped us to define our roadmap to migrate more than 40 applications and now operates its platform Cloud. We have reduced costs by more than 20% and gained flexibility in handling volume variances.”*

Independent Software Vendors and Start-ups to benefit

As part of the offering, Capgemini will align activities with ISVs and start-ups to create new and innovative ways of delivering integrated solutions. New ventures and start-ups will also benefit from the offering as they will become a focal point for integrating new innovative technologies into the Capgemini solutions portfolio.

Lanny Cohen, Global CTO of the Capgemini Group said: *“This is an exciting new step in our global partnership with Microsoft, where we have long pioneered the adoption of cloud. The benefits of flexible, as-a-service computing power have changed the market dynamics of every industry, but the key is being able to exploit them. Many industries still face challenges with the adoption of cloud technology and workload migration and need support to define their cloud policies, compliance environment and organization structure to drive business performance. This is a requirement not just for large enterprises but also for start-ups and new market entrants who are moving swiftly to harness cloud technology.”*

Scott Guthrie, Executive VP, Cloud & Enterprise at Microsoft commented: *“We are excited to extend our partnership with Capgemini, a leading global systems integrator, to help customers accelerate their business agility, productivity and efficiency. Working together we’ll provide customers with the guidance, support and technology solutions they need to accelerate business transformation using the cloud.”*

Microsoft is the first of several cloud service providers to be included in Capgemini’s Cloud Services program, Capgemini Cloud Choice, which is enabled through collaboration with a broad ecosystem of cloud partners and comprises a range of services including: Business Cloud Assessment and Strategy, proof of concepts, migrating applications to the cloud, Platform as a Service, Infrastructure as a Service, Software as a Service, Business Process as a Service and Cybersecurity.



About Capgemini

Now with 180,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2014 global revenues of EUR 10.573 billion. Together with its clients, Capgemini creates and delivers business, technology and digital solutions that fit their needs, enabling them to achieve innovation and competitiveness. A deeply multicultural organization, Capgemini has developed its own way of working, [the Collaborative Business Experience™](#), and draws on [Rightshore®](#), its worldwide delivery model.

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