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Capgemini named as a Leader for Managed Security Services by NelsonHall

Capgemini recognized for the strength of its portfolio offerings and global delivery services

Paris, September 10, 2018 – Capgemini announced today that it has been named a “Leader” in the NelsonHall Evaluation & Assessment Tool (NEAT) Report for Managed Security Services. Capgemini was recognized overall for its ability to meet future client requirements as well as deliver immediate benefits to organizations. Additionally, Capgemini was recognized as a “Leader” in the advanced security and preventive security segments.

“This recognition by NelsonHall acknowledges our investments in building an end-to-end portfolio of security services, including our recent offerings in cloud security and attack simulation services. Capgemini will continue to build on these initiatives to meet the managed security service needs of organizations across the globe,” said Geert van der Linden, Executive Vice President, Cybersecurity, Capgemini Group.

The Leader status recognition in the NEAT report highlights Capgemini’s strengths in three areas:

- **Portfolio expansion:** Strong investments to build up the security portfolio such as inclusion of cloud security services and other advanced services like cyber espionage protection.
- **Expansion of global service delivery:** Heavy investments in strengthening global coverage for example through the creation of new Security Operations Centers (SOC) in the U.S. (Dallas and Colombia); and the establishment of the Melbourne satellite to support APAC operations.
- **Sales and marketing:** A strong approach through the use of pre-sales, positive marketing, and increasing the number of whitepapers, speaking events, blogs, and video series.

“Capgemini is positioned as a Leader in NelsonHall’s Managed Security Services NEAT evaluation due to its prior year investments in strengthening its global coverage (through building SOCs and cyber experience centers onshore). Additionally, Capgemini has been investing heavily to create a well-rounded portfolio that now has a strong focus on cloud security and advanced services such as cyber espionage,” said NelsonHall’s Mike Smart, Senior IT Services analyst.

Capgemini’s multi-tenant managed security services are aimed to protect organizations from cyber-attacks, ranging from intellectual property theft to writing malicious code. Based on the proven Security Operations Center (SOC) model, the progressive range of managed services is designed to meet rapidly evolving security challenges.

NelsonHall’s NEAT is a method by which strategic sourcing managers can evaluate service providers and is a part of NelsonHall’s Speed to Source initiative. The NEAT tool assesses service providers against their ‘ability to deliver immediate benefit’ to buy-side organizations and their ‘ability to meet client future



requirements,' which is a pragmatic evaluation of the service provider's ability to take clients on an innovation journey over the lifetime of their next contract.

About Capgemini

A global leader in consulting, technology services and digital transformation, Capgemini is at the forefront of innovation to address the entire breadth of clients' opportunities in the evolving world of cloud, digital and platforms. Building on its strong 50-year heritage and deep industry-specific expertise, Capgemini enables organizations to realize their business ambitions through an array of services from strategy to operations. Capgemini is driven by the conviction that the business value of technology comes from and through people. It is a multicultural company of 200,000 team members in over 40 countries. The Group reported 2017 global revenues of EUR 12.8 billion.

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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in IT and business services. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, all-original research, and is widely respected for the quality, depth, and insight of its analysis.