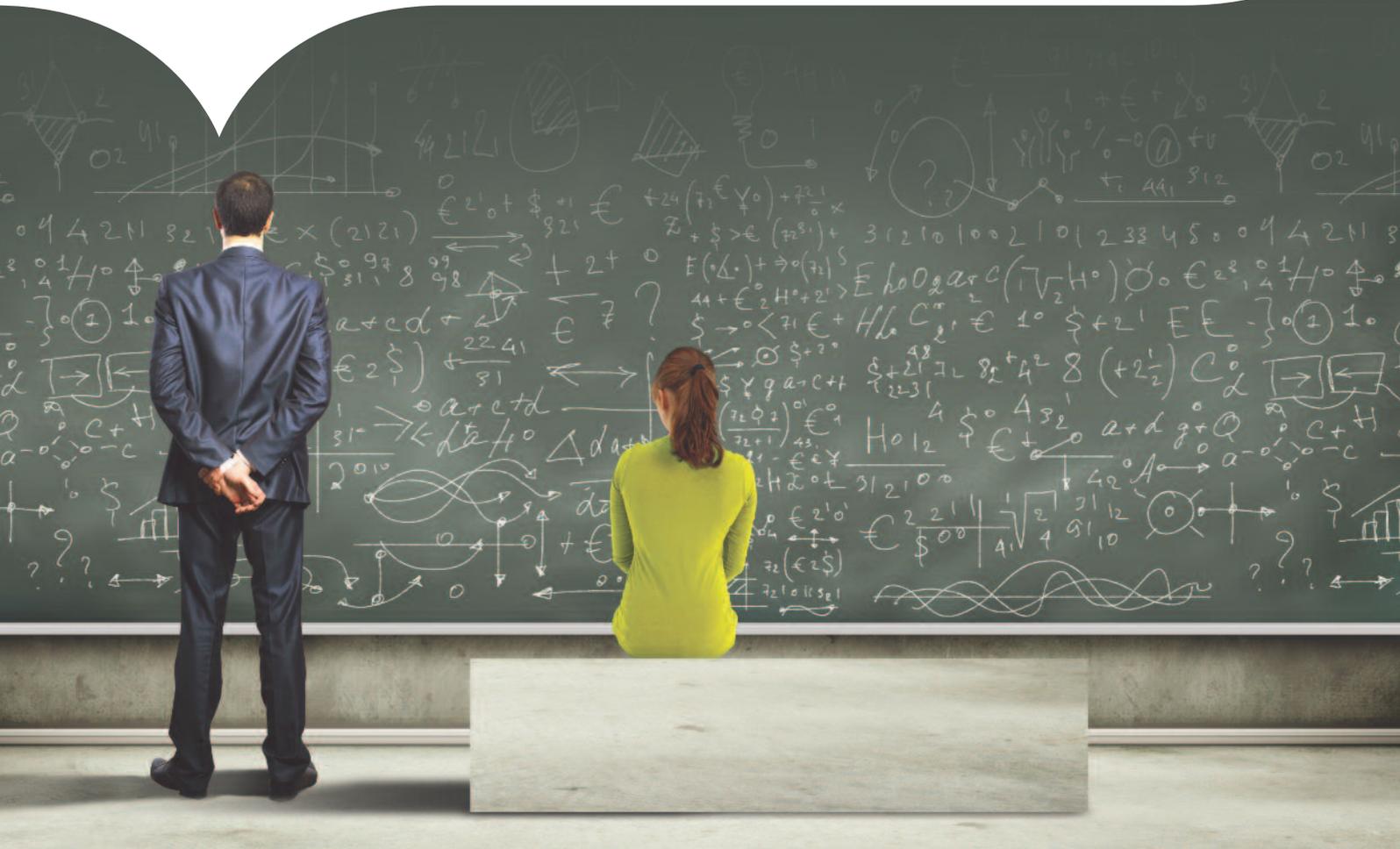


Program Acceleration

Make the governance of your complex projects more efficient through our innovative consulting solutions



Why focus on complexity?

Your team is trained in processes, methods & tools that support conventional deliveries. But is that really enough in today's market?

Take a look back at Y2K: we were unprepared to manage the complexity of the problem and found out that it is not always possible to break down a problem into its component parts to make it easier.

Mastering a complex problem is a matter of making key decisions and bringing added value to the business. Our approach uses some agile principles to prioritize a backlog based on our experience of complex project management. To deliver a project within Time, Quality and Budget constraints is a matter of using the right approach at the right time. One of our main solutions is to use a booster plateau to shorten decision processes, mobilize key people in advance and anticipate crises while managing pertinent risks. For complex projects, there is no other way than being smart. Relevance is the key and the result of the capitalization of our know-how.

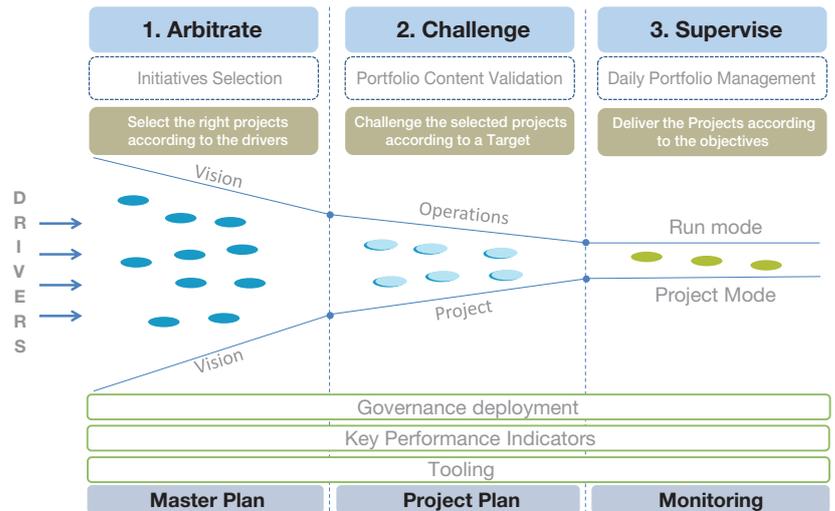
People matter, results count.

Program Acceleration: a central cockpit for your complex project governance



The majority of the companies spend more than 40% of their investment budget on initiatives and projects that are not in line with their strategy.”

The Standish Group International, Inc - 2011



Portfolio Management

Companies have to organize and manage a large number of projects at all levels and align them with the management strategy. PM Best Practices are no longer sufficient - the company has to react quickly at portfolio level to keep project delivery focused on the added value, time to market, and Time/Cost/Quality.

Our approach is a strong Dedicated Governance + 3 Main Phases:

- **Governance Cockpit:** centralize decisions, master performance (global resource plan, budget distribution), mitigate TCQ Risks
- **Arbitration phase:** select the good initiatives
- **Challenge Phase:** screen and select the “Justification Dossiers”
- **Supervision Phase:** monitor and analyze project performance, stop or acceleration made as needed within the overall organization with TCQ in mind

Performance
Fluidity
 Anticipation
 Booster plateau
Innovation
 Do it right the

SharpVisual Management Reporting (#VMR)

There is profusion of data collected, leading to huge reporting possibilities and many questions.

How can you determine that decisions are made on the right level of reporting ?

How can a decision board know that there is no **hidden** data somewhere that can lead to a more efficient decision?

#VMR helps you to get the **right report** at the right decision level. It leverages your **BI/Big data** efforts and embeds them in your PM risk assessment.

Our approach is based on a pragmatic approach from lessons learned on complex projects. We use our consulting skills to:

- Support the decision board (activate the right network and supply efficient information flow) ;
- Set up real time Visual dashboards and collaborative workspaces ;
- Integrate a lean approach with continuous improvement to “tune” the dashboards and follow all the actions.



Gartner sees more organizations building diagnostic analytics that leverage critical capabilities such as interactive visualization to enable users to drill more easily into the data to discover new insights.”

Gartner, Key report findings in the 2013 Gartner Magic Quadrant

Dedicated offers for Portfolio, #Visual, Deployment and Crisis Management



Through 2015, 90% of enterprises will bypass broad-scale deployment of Windows 8. As the world of IT moves forward, it is finding that it must coordinate activities in a much wider scope than it once controlled..."

Daryl Plummer, managing VP and Gartner fellow – Oct 2012

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mart
Reactivity
Acceleration
Value driven management
umbeat
Improvement
Continue
the 1st time

Deployment Strategy

The deployment is the final visible step of the process. However, to ensure its success, it must be first aligned with all the production constraints in order to minimize business disruptions.

Capgemini has experience in such Deployment Strategy with an efficient Deployment Cockpit as a tool for coordinating the strategy.

Our approach is a 4-step process that incorporates strong governance and change management from end-to-end ; it uses dedicated tools to support deployment strategy simulation and data gathering:

- **Assessment phase:** focus on what has to be deployed; collect, consolidate and formalize data for efficient deployment; analyze impacts; scan best practices and run benchmarks to evaluate scenarios.
- **Solution Definition phase:** launch new projects/ workarounds to overcome issues that render the project not ready to be deployed ; plan & monitor completion of the solution.
- **Deployment phase:** drumbeat the activities; ensure mobilization & coordination, training and needed process, methods & tools' changes ; launch a recovery mode as needed.
- **Adoption:** ensure user adoption; conduct satisfaction surveys; finalize documentation, socialization when necessary, and user accompaniment.

Crisis Management

Capgemini's Crisis Management offer responds to an organization's need to secure projects using recognized methodologies and tools that have been adapted to particular operational contexts. Our offer focuses onto complex and critical operational issues. Our objective is to protect your projects from being jeopardized and ensure business continuity.

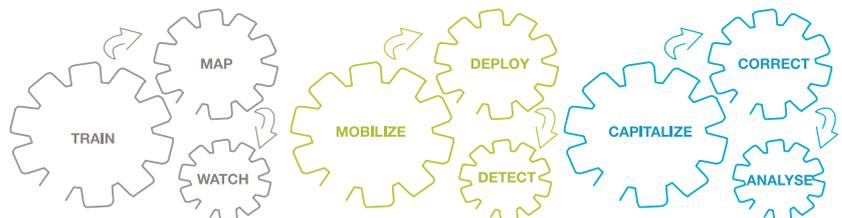
Our approach is based on our team's operational experience throughout the lifecycle of a crisis:

- **Anticipate** crises using risk management and preparation for unforeseen events ;
- **Declare**, monitor and stem crisis ;
- **Deploy** recovery plans.



Organizations are in crisis and many are unaware. Crisis in the sense that organizations are facing developments that will lead them to an unstable and dangerous situation which they all recognize, but few know why and even fewer know what to do. The crisis is silent, driven by the absence rather than the presence of a threat. The crisis is management"

Mark P. McDonald, group vice president and head of research in Gartner Executive Programs - May 25, 2012





Capgemini succeeded in meeting our requirements by defining, formalizing, and communicating clear processes. They have demonstrated flexibility and an ability to question themselves throughout the process in the context of the Windows 7 project as well as the Business functions. In spite of the independence of each Service Line, a specific way of working, dedicated to each interlocutor has been found to take into account the breadth of the subject .”

Eric Samalens
Airbus EZMC
Engineering M&T Project Leader

Success Story: Airbus Windows 7 deployment

Context

Airbus is improving its working environment and is currently migrating to the Windows 7 for all its 40,000 employees.

The main challenge is to manage such a complex transnational and multi-function deployment while maintaining aircraft production.

The project has two key drivers:

- Migration of the PLM applications and suites (CATIA, PDMLink, Primes, etc.) ;
- Zero impact on production.

Our approach

Capgemini is supporting Airbus in mobilizing all the Engineering centers, building impact analysis scenarios, and deciding best deployment strategies for each specific business.

To facilitate and catalyze this activity, a Decision Cockpit has been put into place for collecting, analyzing and following all the alerts and risks and working with experts on applications readiness & deployment process.

Key success factors

- Defining a governance process involving on-demand experts and decisions' makers ;
- Managing change throughout the entire migration with managed information flow and end-user proximity ;
- Aligning the migration phases with the aircraft industrial planning ;
- Industrializing the deployment Process, Methods & Tools.



About Capgemini

With more than 125,000 people in 44 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2012 global revenues of EUR 10.3 billion. Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

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