

DON'T JUST UPGRADE YOUR IT— UPGRADE YOUR BUSINESS

CAPGEMINI'S *CONTINUOUS BUSINESS INNOVATION* PROGRAM DOES FAR MORE THAN UPDATE AND MAINTAIN YOUR SAP TECHNOLOGY INVESTMENT. WE CONTINUALLY BUILD IN ENTERPRISE SERVICES THAT WILL ENHANCE AND EXPAND YOUR BUSINESS CAPABILITIES TO MEET YOUR FUTURE NEEDS.

You invested in SAP to provide the best foundation for business performance. But as newer ERP versions are released, the older ones become more costly to maintain and to extend. Customizing an old system is expensive and difficult. Yet, delaying an upgrade also increases the risk of falling behind competitors in functionality and agility. With short-term cost pressures rising, it can seem prudent to commit to a limited upgrade to assure acceptable everyday functioning, with less concern or planning for future needs.

But that short-term philosophy can cause long-term problems. As the marketplace becomes increasingly unpredictable, your business has an increased need to plan for the future – to provide for sound decision-making, speed of execution of business processes and functionalities, with reduced complexities and built-in opportunities for growth and innovation.

Capgemini's *Continuous Business Innovation* program was developed to help you do this over a manageable period. We help you:

- Upgrade your technology now for current needs.
- Maintain ongoing technology through those years so it runs efficiently and cost-effectively.
- Innovate and enhance your business for future growth.

Think of this program as if you had a technology “house.” As time passes, the “house” becomes more “run down” and inefficient. Upgrading the “house” means repainting, repairing wiring, plumbing, plastering cracked areas, replacing worn out doors and hinges, and so on. To keep the house fresh, this regimen needs to be maintained. But an upgrade and maintenance program still doesn't prepare the “house” for future business needs.

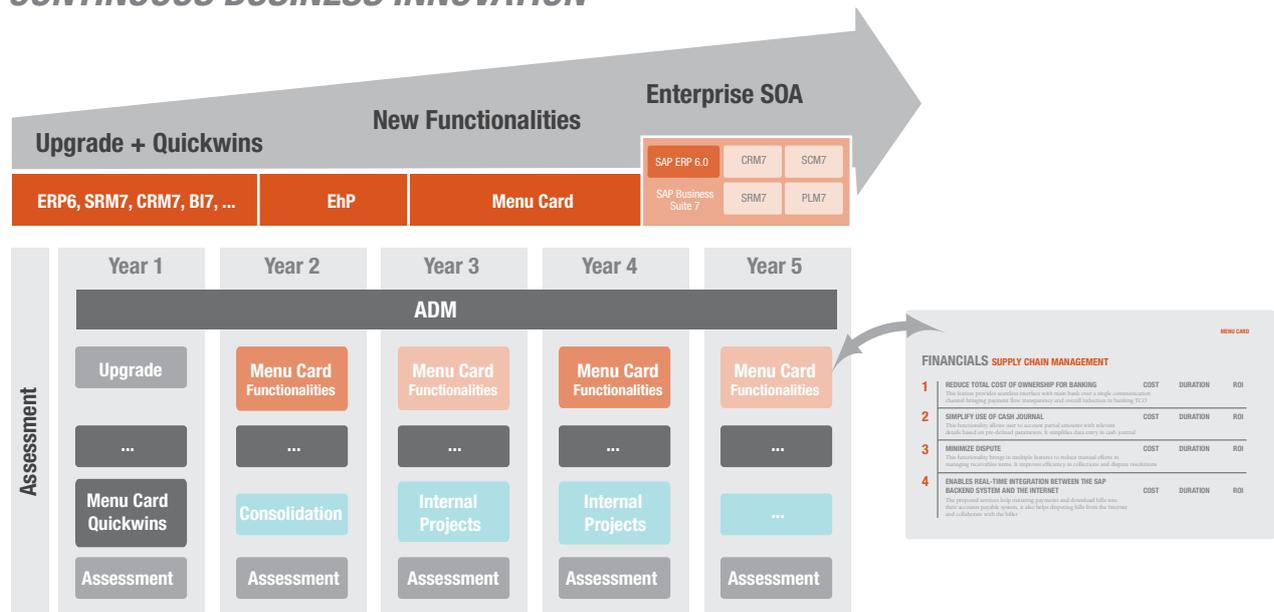


INNOVATE

Our *Continuous Business Innovation* program can upgrade the future business capabilities of your “house” so it provides a competitive, innovative home that contributes to your business success in the years to come. We will build innovations into your “house” to prepare

for future growth with more efficient wiring, electricity, plumbing, architectural heating, cooling, and advanced lighting. We’ll even add rooms, workstations and wings to your “house” to make it more competitive and agile in the marketplace.

CONTINUOUS BUSINESS INNOVATION



A SUSTAINABLE SOLUTION

Capgemini’s *Continuous Business Innovation* program is a sustainable solution that solves cost and technical problems in the short term and addresses complex and diverse business needs in the long term. The program includes:

- A free Capgemini Assessment Workshop that analyzes your present and future technical and business needs—updated on an annual basis.
- A five-year customized roadmap to modernize your Information System leading to enhanced business functionality.
- An upgrade to SAP ERP 6.0—the “go-to release” and the foundation for any future innovations.

- Rapid implementation by our experienced SAP Upgrade Factory with minimal risk and nominal disruption to your business.
- On-going maintenance over a five-year period with yearly assessments to guarantee sustainability.
- An evolving menu card that bundles 300+ SAP Business Suite 7 enhancements into 30+ key services designed to help you build your business. Based on our assessment and knowledge of your business needs and goals, we will help you select the right functionalities for your business now and as you grow.
- A three- to five-year subscription model to enhance affordability of this initiative.

UPGRADE YOUR BUSINESS

Capgemini takes a consultative approach; it doesn't just replace technology, it helps you build your business by implementing vital enterprise services that can substantially increase your organization's flexibility, adaptability and openness to SAP and non-SAP systems. We offer:

- A new state-of-the-art upgrade methodology that supports all of our upgrade projects worldwide. This methodology is continually refreshed with new techniques, enabling us to deliver valuable technical and business capabilities.
- Pooled and industrialized experience in both technical and functional aspects of upgrades.
- Our dedicated Upgrade Factory in India is composed of a flexible resource pool (150+) with narrowly-specialized competency dedicated to the SAP upgrade subject. The Factory enables an industrialized way of thinking and working, with several projects on-going, using the same tools processes and methodology.
- The best practices and global experience of the SAP Upgrade Factory eases the implementation of the process and lowers the Total Cost of Ownership (TCO).
- A local French team ensures project management and delivery, critical activities, regulatory compliance to environment, local culture and language.
- A Capgemini Upgrade Lab retro-fits your system to remove any initial problems to get you up and running quickly and smoothly, resulting in up to 40% time savings.
- We bring shared experiences in implementing SAP Business Suite 7 with clients—we are an SAP Business Suite 7 launch partner with an expected 800-certified SAP consultants trained in the latest release in 2009.

**“...A SUSTAINABLE SOLUTION THAT
SOLVES COST AND TECHNICAL PROBLEMS
IN THE SHORT TERM AND ADDRESSES
COMPLEX AND DIVERSE
BUSINESS NEEDS IN THE LONG TERM.”**

WHY CAPGEMINI?

- Capgemini is one of the four largest SAP System Integrators globally with a capability pool of more than 8,500 SAP consultants with experienced local teams supported by global delivery capabilities.
- Capgemini's long-standing partnership with SAP (since 1993) offers an extensive track record of cross-industry and business-process expertise.
- Capgemini won an SAP Pinnacle Award for the last three years, including the award for enterprises Service-Oriented Architecture (eSOA) in 2008.
- Our Rightshore® global delivery model ensures the right combination of on-shore, near-shore and off-shore approach.

ABOUT CAPGEMINI

Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, enables its clients to transform and perform through technologies. Capgemini provides its clients with insights and capabilities that boost their freedom to achieve superior results through a unique way of working, the Collaborative Business

Experience™. The Group relies on its global delivery model called Rightshore®, which aims to get the right balance of the best talent from multiple locations, working as one team to create and deliver the optimum solution for clients. Present in more than 30 countries, Capgemini reported 2008 global revenues of EUR 8.7 billion and employs over 92,000 people worldwide.

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More information is available at www.capgemini.com.

ERP 6.0 UPGRADE BUSINESS BENEFITS

- Reduced application and hardware maintenance costs
- Short-term ROI
- Faster implementation of SAP enterprise services
- Agility, innovation, speed and flexibility
- No more need to upgrade in the future—adding modular functionalities as your business changes and grows
- Simplified system improves Total Cost of Operation (TCO)