

Full Year 2019 Performance



Revenues

€14,125m

+5.3% YoY cc*

Operating Margin*

12.3%

+20 pts YoY

Organic Free Cash Flow*

€1,288m

+€128m YoY

REGIONS

Revenues growth YoY cc Operating Margin

North America	32%	+2.6%	13.9%
Rest of Europe	27%	+6.2%	11.8%
France	21%	+5.9%	12.1%
UK & Ireland	12%	+4.7%	15.2%
APAC & LATAM	8%	+12.8%	11.2%

SECTORS

Revenues growth YoY cc

Financial Services	27%	+2.9%
Manufacturing	19%	+8.5%
Consumer Goods & Retail	14%	+4.7%
Public Sector	14%	+3.1%
Energy & Utilities	11%	+8.2%
Telco, Media & Technology	9%	+3.0%
Services	6%	+9.1%

DIGITAL & CLOUD REVENUES

+20%

YoY cc

Account for over

50%

of Group revenues

BOOKINGS

€15,138m

HEADCOUNT

219,300

+3.8% YoY

57% offshore

NORMALIZED EPS*

€6.76

+12% YoY

Excluding a €60 million expense due to the transitional impact of the tax reform in the U.S. in 2019

RETURN TO SHAREHOLDERS

€432m

Dividend payment
+ share buybacks

YoY cc: Year-on-Year at constant currencies.

The terms and alternative performance measures marked with an () are defined and/or reconciled in the appendix to the press release.

For more information, see the press release on <https://investors.capgemini.com/en/>