

Q3 Revenues 2019 €3,468m +5.9% YoY cc*

REGIONS SECTORS **DIGITAL & CLOUD** REVENUES Revenues growth YoY cc Revenues growth YoY cc +more than 20% YoY cc **Financial Services** 27% 34% North America +3.1%+3.5%Account for more than 50% of Group revenues 20% Manufacturing +11.2%26% **Rest of Europe** BOOKINGS +6.1%€3,411m **Consumer Goods** 14% & Retail +6.6% 20% France Public Sector 13% +0.2%HEADCOUNT +5.6% 219,500 Energy & Utilities 11%+8.2% +5.1% YoY 12% **UK & Ireland** 58% offshore Telco, Media & Technology 8% +6.3% +1.9%Services **APAC & LATAM** 8% 7% +13.9%+16.6%

YoY cc: Year-on-Year at constant currencies.

The terms and alternative performance measures marked with an () are defined and/or reconciled in the appendix to the press release

Q3 YTD 2019 Performance



Q3 YTD Revenues 2019 €10,475m +6.1% YoY cc*

REGIONS	SECTORS	DIGITAL & CLOUD REVENUES
Revenues growth YoY cc	Revenues growth YoY cc	+more than 20%
North America +3.7%	27% Financial Services +4.5%	YoY cc Account for more than 50% of Group revenues
27% Rest of Europe +6.2%	20% Manufacturing +7.6% 14% Consumer Goods & Retail	воокіngs €10,512m
^{21%} France + 6.5%	+5.2% 13% Public Sector +2.7%	HEADCOUNT
^{12%} UK & Ireland + 7.4%	 11% Energy & Utilities +10.1% 8% Telco, Media & Technology 	219,500 +5.1% YoY 58% offshore
7% APAC & LATAM +13.7%	+5.7% 7% Services +9.7%	

YoY cc: Year-on-Year at constant currencies.

The terms and alternative performance measures marked with an () are defined and/or reconciled in the appendix to the press release