

Q3 2017 Performance

Revenues Q3 2017:

€3,046m +3.4% YoY cc*



YoY cc: Year-on-Year at constant currencies **YTD:** is the first 9 months of the year up until the end of September.

*As announced on the publication of the outlook for 2017, growth at constant exchange rates is presented after restating 2016 and 2017 revenues from Brazilian equipment resale activity that is being discontinued.



Q3 YTD 2017 Performance

Revenues Q3 YTD:

€9,459m +3.2% YoY cc*



DIGITAL & CLOUD REVENUES +23% YoY cc in Q3 Account for 36% of YTD Group revenues YTD BOOKINGS €9,089m **HEADCOUNT** 198,600 +5.9% YOY 57% offshore

YoY cc: Year-on-Year at constant currencies **YTD:** is the first 9 months of the year up until the end of September.

*As announced on the publication of the outlook for 2017, growth at constant exchange rates is presented after restating 2016 and 2017 revenues from Brazilian equipment resale activity that is being discontinued.