



SAP Ariba IMPLEMENTATION BRINGS PROCUREMENT TO THE NEXT LEVEL

An American industrial manufacturing company needed a procurement solution to optimize processes

Industry:
Manufacturing

Location:
North America

Technology and services:

- SAP Ariba
- Buying and invoicing
- Maintenance repair and operations (MRO)

Business need:

- The company needed to upgrade its procurement processes to include a new procurement framework.
- It wanted to increase efficiencies through automation and streamlining of buying processes.
- The company needed to improve transparency and overall spend.
- The company also required a mechanism to streamline procedures throughout its business units so preferred suppliers could be maintained, thereby improving customer service.



Solution:

- Capgemini delivered a procurement solution leveraging SAP Ariba for buying and invoicing with guided buying and requisition import for maintenance repair and operations (MRO) and work orders.
- Implemented the ProcurementEdge accelerator and Design by Acceptance as part of a “big-bang” approach with 5,500 enabled suppliers, 2,500 loaded users, and 26 catalogs across nine locations on day one.
- The project started in July 2019 and had its go-live in June 2020.

Results:

- Capgemini transformed the client’s approach to the procurement function and optimized its processes while playing a key advisory role in procurement strategy, supplier enablement, and user experience.
- Standardization and improved user experience through buying channels in guided buying.



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Note: current conversion is €1 to \$1.20 (2/17/21)

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