



UtilityPath: Accelerating the SAP journey

Energy and utility companies face a level of disruption not seen in decades. New, cash-rich competitors are disrupting the market. Renewables prices continue to ratchet downward. New energy-storage technologies are rapidly becoming industrialized.

Many executives have been revising their financial plans to optimize operational profitability ahead of long-lasting cuts in revenue and margins. As the sector emerges from a downturn, transformation roadmaps must also be revisited and reconsidered to position the enterprise to thrive in the new business landscape.

Long and drawn-out implementations and operations founded on outdated and disjointed systems are traditional challenges still faced by major companies. But now the pressure to adopt a digital platform with lower cost and speed of implementation is significant, and the potential consequences of not having one in place are steep.

How Intelligent PATH aims to address challenges

UtilityPath is Capgemini's accelerator to enable customers to kickstart their SAP Intelligent Enterprise journey. SAP S/4HANA® enables utilities companies to streamline operations, providing greater visibility and control of core business processes. It can be deployed to provide innovation, acceleration, and enhanced capability maturity and value for companies at any stage of development. Furthermore, SAP's Cloud for Utilities product suite addresses utility capabilities.



It is the best choice for companies that want to adopt industry-leading practices for standardization, simplification, and scalability of business operations. UtilityPath helps companies embarking on a greenfield SAP journey, as it can serve as the foundational system upon which the extended value chain can be built. It can also be used for companies with existing SAP implementations (brownfield) that are looking to expand their business-process footprint, or to enhance existing processes by focusing on the latest leading industry and SAP practices.

Solution overview

UtilityPath is our SAP-qualified partner-packaged SAP S/4HANA solution which contains Capgemini accelerators, industry best practices, and SAP Best Practices. Deploying the package is as consistent and predictable as plugging in an appliance. It can be quickly provisioned both on-premises or in the cloud. Its pre-configured business processes cover a broad scope of out-of-the-box functions, including Customer Management, Contact to Contract, Meter-to-Cash, Record to Report, Procure to Pay, and Maintain to Settle processes that are built on top of SAP Best Practices.

Our clients typically accept 80 percent of the UtilityPath configurations right out-of-the-box, and doing so accelerates time to value, saves time and money, and reduces risk. The jumpstart provided by UtilityPath allows you to spend more time with your key business stakeholders, focusing on critical and differentiating solution-design areas, which leads to higher quality with improved user adoption and simplified maintenance.

UtilityPath is designed with openness, extensibility, and connectivity to other systems and applications in mind. We will assist your team to make savvy use of cloud architecture, APIs, and

microservices to future proof your solution. UtilityPath also has new business models that you can adopt as your company changes, either organically or inorganically. For example, the accelerator has pre-built utility SAP Cloud Platform applications such as Worker Safety, Intelligent Shipping, and Digital Control Room for Smart Assets, and it has various processes using Intelligent RPAs.

Intelligent PATH to Renewable Enterprise

Moving from traditional SAP architectures to SAP S/4HANA is more than an upgrade. It means creating a new Digital Core – a next-generation platform that's simple and comprehensive and will evolve with your growing needs. It enables you to become a Renewable Enterprise. These are agile companies with SAP S/4HANA at the core which anticipate market conditions and customer needs and continuously transform to deliver even better business performance by exploiting intelligent technologies.

We manage the technology in layers called the Digital Core and the Intelligent Enterprise. The Digital Core is the foundational layer that runs the company, and we help you keep it clean and simple. The Intelligent Enterprise is the innovation layer, and we use technologies like the Internet of Things (IoT), artificial intelligence (AI), machine

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learning, blockchain, and Robotic Process Automation (RPA) to transform your business for the future.

Why Capgemini?

UtilityPath is a ready-made solution that allows utility companies to get a running start with an SAP implementation. Capgemini has a rich history of successful collaboration with SAP and leading companies in the utilities industry, making it the best choice. We look forward to being part of our clients' success stories.

Capgemini and SAP

Capgemini has been a leading SAP Global Integration Partner since 1993, helping our clients navigate the most complex SAP transformations in the world. Capgemini is one of the largest SAP systems integrators, with approximately 22,000 practitioners and more than 1,300 clients worldwide.

About Capgemini

Capgemini is a global leader in partnering with companies to transform and manage their business by harnessing the power of technology. The Group is guided everyday by its purpose of unleashing human energy through technology for an inclusive and sustainable future. It is a responsible and diverse organization of 270,000 team members in nearly 50 countries. With its strong 50 year heritage and deep industry expertise, Capgemini is trusted by its clients to address the entire breadth of their business needs, from strategy and design to operations, fueled by the fast evolving and innovative world of cloud, data, AI, connectivity, software, digital engineering and platforms. The Group reported in 2020 global revenues of \$19.3 billion.

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