

Capgemini's Diamond Level Partnership With Oracle

What it means for our customers

“By achieving Diamond status, Capgemini demonstrates it has the wide range of Oracle technology skills and expertise needed to help our customers maximize the value of our extensive technology portfolio. We look forward to continuing to work closely with Capgemini to deliver the winning combination of value-added services and technology that our customers need to meet their dynamic business goals today and well into the future.”

**Judson Althoff,
Oracle Senior Vice President,
Worldwide Alliances & Channels
and Embedded Sales**

Capgemini was one of the first companies to be named a global Diamond level partner by Oracle. Achieving this status – the highest in the Oracle PartnerNetwork (OPN) Specialized program – confirms our expertise in implementing Oracle products and in helping customers worldwide use them to accelerate their growth and success.

Why is our Diamond Status so valuable to customers?

The new OPN Specialized program allows Oracle users and prospective users to identify solution providers with the specific expertise that they need across all of Oracle's products. And being in the top league of the program means Capgemini can support you with Oracle knowledge experience that is both broad and deep.

Our Diamond status recognizes:

- we have practical experience of implementing and supporting virtually all Oracle products
- we have a large volume of consultants worldwide certified in Oracle skills and competencies
- we have an extensive record of successful past deliveries of Oracle systems
- we are a global company and can support Oracle implementations worldwide
- Oracle acknowledges us as a trusted partner able to implement its products at a practical level – a safe pair of hands
- we have a close alignment with Oracle – we can get issues resolved quickly and we understand enhancements and new products that are in the pipeline



Attaining Diamond level

Oracle has established stringent requirements for achieving the exclusive Diamond level status. The few partners who attain this status have met Oracle's criteria in four areas: specialization, quality and references, revenue, and go-to-market solutions. Partners at this level work very closely with Oracle across multiple product and solution areas.

Capgemini and Oracle – a well-established partnership

Capgemini's partnership with Oracle dates back to the 1990's and has strengthened greatly over the last decade. Capgemini has exceeded the requirements for many of its attained specializations and advanced specializations. In addition, we have nearly 3,000 certified Oracle specialists with deep industry and vertical expertise. Our knowledge, experience and specializations will continue to develop and grow in the future.

Capgemini has also received multiple awards from Oracle. Most recently we were named Oracle PartnerNetwork Specialized Global Partner of the Year for Oracle Applications.

We are a recognized leader in implementing Oracle, drawing on more than a decade of experience. Capgemini has been positioned by Gartner, Inc. in the leaders quadrant in the Magic Quadrant for Oracle Application Service Providers, Europe.¹ Also, Capgemini has been named a leader in an independent report on Global Oracle Services Providers by Forrester Research, Inc.²

We have a large number of well-differentiated Oracle-based applications and services that we provide, host and support. We count

a global team of over 12,000 experienced Oracle professionals and thousands of successful deliveries across all sectors. Together, Capgemini and Oracle can help you:

- Reinvent your business model and realign your organization and resources accordingly
- Use technology to reach new markets
- Introduce new products and services
- Achieve higher profits in your existing business

For more information about Capgemini and our partnership with Oracle, visit :
<http://www.capgemini.com/services-and-solutions/technology/oracle/overview/>

“Capgemini has been a recognized leader in Oracle deployments for nearly two decades, having executed thousands of joint implementation projects with Oracle worldwide... The Diamond level status further cements Capgemini's position as a leading expert in Oracle technologies and highlights our ability to deliver unmatched value to clients worldwide.”

Nicolas Dufourcq,
Deputy General Manager and
Group CFO, Capgemini



About Capgemini

With more than 115,000 people in 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2010 global revenues of EUR 8.7 billion.

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply

multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at
www.capgemini.com

Rightshore® is a trademark belonging to Capgemini

About the Magic Quadrant:

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¹ Gartner Inc.: "Magic Quadrant for Oracle Application Service Providers, Europe," Gilbert van der Heiden / Khaldia de Souza / Christopher Ambrose, 28 December 2011"

² "The Forrester Wave™: Oracle Services Providers, Q2 2011," Forrester Research Inc.: May 20, 2011;