

# Annual IT Costs at ABB Automation Technologies Reduced by over 60%

**Capgemini delivers a powerful and cost effective SAP-based solution to support the business**

## **The Situation**

ABB's LV Systems division needed effective support for its business through the complete lifecycle, from purchasing, stock control, sales, distribution, production to internal and external accounting.

## **The Solution**

Since October 2002, LV Systems has applied Capgemini's standard configuration for the manufacturing industry, which is based on SAP.

*"The solution has given us complete business support and has enabled the project to be run efficiently and cost-effectively,"* says LV Systems' project leader Owe Wikefeldt.

The implementation covers purchase, stock control, sales, distribution, production, and internal and external accounting. A total of 120 people use the new business system. Project orders are used to maintain and manage every single customer order.

*"This gives us overall control and allows us to make detailed follow-ups of individual customer orders,"* says Mr. Wikefeldt.

**“Thanks to the standard configured solution for the manufacturing industry and Capgemini's competent and highly experienced consultants, the project was a success.”**

Owe Wikefeldt  
Project Leader  
ABB LV Systems

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**The Result**

The advantages of the new solution are many. Most importantly, total annual IT costs have been reduced by at least 60%. *“Instead of having many small systems each dealing with its own specific area, we now have a complete system that gives us total, at-a-glance control, which makes the checking of material and purchase needs easier and more efficient. The biggest advantage for us is, however, that the system is very user-friendly,”* says Owe Wikefeldt.

**How ABB LV Systems and Capgemini Worked Together**

Two-way collaboration is at the heart of the partnership. Capgemini leverages tools and techniques to foster open and enduring relationships.

*“Our operational procedures were well-suited to the standard configured solution for the manufacturing industry that Capgemini presented to us,”* says Mr Wikefeldt. *“Without the unique sector solution and the efficient implementation method, an investment in a business system would not have been financially warranted.”* LV Systems now expects return on its investment within three years, giving it a strong platform for the future. If a new process or unit is added, it is easy for the company to implement it without impacting its day-to-day business.

The installation comprises support for:

- Accounts
- Sales
- Distribution
- Material administration
- Manufacturing
- Project orders.

*“Capgemini’s sector solution and their all-inclusive contract for the operation and maintenance of hardware and software gives us full control over our IT costs,”* says Mr. Wikefeldt. Future solutions due to be added by LV Systems to the existing system are warehouse management, data storage and process support for personal development programs.

*“We’ve worked with Capgemini before, and experience tells us that we can rely on them to keep their promises. Reliability and security combined with tried and trusted working methods and a customized solution were important considerations in our choice of supplier,”* says Mr. Wikefeldt, who knows that Capgemini consultants understand how LV Systems works and are knowledgeable in areas important to the company.



**About Capgemini and the Collaborative Business Experience**

Capgemini, one of the world’s foremost providers of Consulting, Technology and Outsourcing services, has a unique way of working with its clients, called the Collaborative Business Experience. Backed by over three decades of industry and service experience, the Collaborative Business Experience is designed to help our clients achieve better, faster, more sustainable results through seamless access to our network of

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In collaboration with



ABB is a global leader in power and automation technologies that enable utility and industry customers to improve their performance while lowering environmental impact.

ABB LV Systems delivers low voltage solutions for power distribution and

motor control systems. The product portfolio also includes control systems and electronic cabinets. Offerings range from product deliveries to complete functionality-based contracts, including pre-planning, specification preparation, construction, programming, testing, equipment delivery, installation and run-in. The company’s 180 employees are based in Västerås, Sweden and at six sales offices around the country.