



Press Relations:

Violet Yeo
Tel.: +61 451 633 719
Email: violet.yeo@capgemini.com

Investor Relations:

Vincent Biraud
Tel.: +33 1 47 54 50 87
Email: vincent.biraud@capgemini.com

Capgemini extends its Asia Pacific digital transformation capabilities with the acquisition of WhiteSky Labs

Sydney, March 25, 2020 – [Capgemini](#) announced today the signing of an agreement to acquire [WhiteSky Labs](#), one of the largest independent MuleSoft full-service consultancies in the world¹, with operations across Australia and Asia. By joining the Group, the 150+ WhiteSky Labs team will help Capgemini to realize the potential of API powered enterprise integration across the region, to support the digital transformation of public and private sector organizations.

Founded in 2009, WhiteSky Labs has developed a market leading footprint in Australia, New Zealand, the Philippines and Singapore². Whitesky Labs ensures companies bridge the gap between strategy and IT by embedding effective organizational processes, structures and methods. Client projects span multiple sectors and include full-stack consulting services on the MuleSoft Anypoint Platform™, managed support services, license management and training services. WhiteSky Labs works with more than 40 current MuleSoft customers including Energy Australia, Mynt, Blackmores, Qantas and 7-Eleven³.

"The acquisition of WhiteSky Labs will help us to accelerate our clients' digital transformations, enabling them to unlock data across legacy systems, cloud apps and devices to make smarter, faster decisions and create highly differentiated, connected experiences for their customers," said Olaf Pietschner, Managing Director of Capgemini in Australia and New Zealand. *"Welcoming this large team of specialist Mulesoft professionals to Capgemini will make us a market leader in this space across Australia and the Asia region, offering clients a depth and breadth of services for end-to-end integration solutions."*

"Joining Capgemini means we will be able to offer clients our deep MuleSoft expertise coupled with end-to-end digital transformation services at scale, increasing our ability to answer the needs of global enterprises," said Steve Wilson, CEO, WhiteSky Labs. *"Accelerating digital transformations has never been more important and to achieve that requires the combined capability that we are creating with Capgemini to unlock data across any application or endpoint."*

"MuleSoft provides the world's leading platform for building application networks across any cloud and on-premise. The addition of WhiteSky Labs' specialist and award winning expertise to our Australia and Asia operation will not only help to meet the digital transformation needs of our clients across the region, enabling them to unlock data across legacy systems, cloud apps and devices, but it will also bolster our expertise in this space that are very much in demand across the globe. I am delighted to welcome WhiteSky Labs to the Capgemini team." comments Fernando Alvarez, Chief Strategy and Development Officer at Capgemini and member of the Group Executive Committee.

¹ <https://whiteskylabs.com/salesforce-ventures-investment/>

² <https://whiteskylabs.com/whitesky-labs-awarded-as-2019-apac-practice-development-partner-of-the-year-by-mulesoft/>

³ <https://whiteskylabs.com/salesforce-ventures-investment/>



"We are thrilled to see Capgemini expand their MuleSoft specialist expertise in Australia and Asia with the addition of WhiteSky Labs to the group," said Rob Thorne, senior vice president of Asia Pacific and Japan, MuleSoft. "MuleSoft's latest [research](#) shows that three out of four Australian organizations expect a negative revenue impact if they don't complete digital transformation in the next 12 months. Partners like Capgemini are critical in helping organizations develop API strategies and connect the almost 900 organizations within the average enterprise. By leveraging an API-led approach to connectivity, businesses can build a composable enterprise where digital capabilities can be composed instead of built from scratch, dramatically increasing the speed of innovation and ability for IT to deliver connected customer experiences."

Charles Woodall, SVP Alliances & Channels, Salesforce APAC said "Capgemini is one of our fastest growing partners in both Australia and APAC and this acquisition will further bolster its capabilities across the region. We have a strong relationship with WhiteSky Labs and we are excited about the opportunity this presents for its team."

The transaction is due to close, subject to usual conditions, in the coming weeks.

About Capgemini

A global leader in consulting, technology services and digital transformation, Capgemini is at the forefront of innovation to address the entire breadth of clients' opportunities in the evolving world of cloud, digital and platforms. Building on its strong 50-year heritage and deep industry-specific expertise, Capgemini enables organizations to realize their business ambitions through an array of services from strategy to operations. Capgemini is driven by the conviction that the business value of technology comes from and through people. It is a multicultural company of almost 220,000 team members in more than 40 countries. The Group reported 2019 global revenues of EUR 14.1 billion. Visit us at www.capgemini.com. *People matter, results count.*