

EXPERIENCE
THE RENEWABLE
ENTERPRISE.

Kick-start your Transformation Journey on the Highway to SAP S/4HANA

Highway to SAP S/4HANA is Capgemini's accelerated approach to becoming fully digital, agile and resilient.

The digital world rewards speed and innovation.

Organizations must transform their business models and processes to keep pace and stay competitive. But leaders know that's easier said than done. They are faced with overwhelming facts and opinions about why, when, and how to move to SAP S/4HANA®.

Deep industry experience and insights gathered over decades of global SAP projects has taught us that the path to business transformation starts with a clean, revitalized ERP core and ends with a platform for continuous innovation, this is what we refer to as The Renewable Enterprise.



The Renewable Enterprise

An agile enterprise with SAP S/4HANA® at its core that anticipates market conditions and customer needs and can continuously transform itself to deliver even better business performance by exploiting intelligent technologies

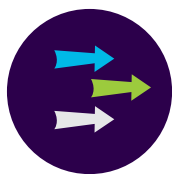
The Renewable Enterprise is more a state of mind than a specific end state. It is a set of characteristics, behaviors and ways of working that we continuously help our customers strive to demonstrate. These include:

- Delivering change driven by the realization of business value
- Putting Users at the center of everything
- Remaining mindful of risk to mission critical solutions
- Running (or planning to run) SAP S/4HANA at the core of the Enterprise
- Evolving a set of platform services e.g. data management, connectivity and automation, across SAP S/4HANA and other "core" applications

To become truly resilient in demanding times, organizations need agile practices and flexible processes based on real-time data and insights, while fostering a culture of readiness for continuous change.

Capgemini's vision is to enable our customers to become **Renewable Enterprises – Organizations that are agile, innovative and resilient** – through the Highway to SAP S/4HANA offer

But SAP Customers Raise Fundamental Questions...



When should we move to the new platform?



Should I go for cloud or on-premise?



What are the benefits?



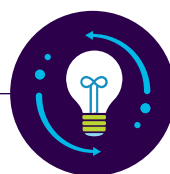
Do we really have a business case?



We have a complex landscape...Where should we start?



Is S/4HANA a fit for us? S/4HANA Cloud?



Do we have to re-think our IT strategy?



When would be the right time?

● There is no single answer: Each Customer is Different !

Our approach to becoming a Renewable Enterprise via the Highway to SAP S/4HANA includes:

- Focus on business transformation and KPI driven value management
- Future-proof and protect the digital core by Simplification and Standardization, achieved through industry leading practice-based SAP S/4HANA and business platform intelligent technology solution building blocks
- Keep a clean digital core with innovations and extensions in the Cloud
- MPSA (Multi Pillar SAP S/4HANA Architecture) is our proprietary Reference Architecture to allow flexibility, scalability, automation and extensibility
- Automation built into the solution and process
- Flexibility to adopt emerging technology and intelligent use cases over time
- Agile delivery with our proprietary iCaptive methodology to help evolve into DevOps and modern delivery process

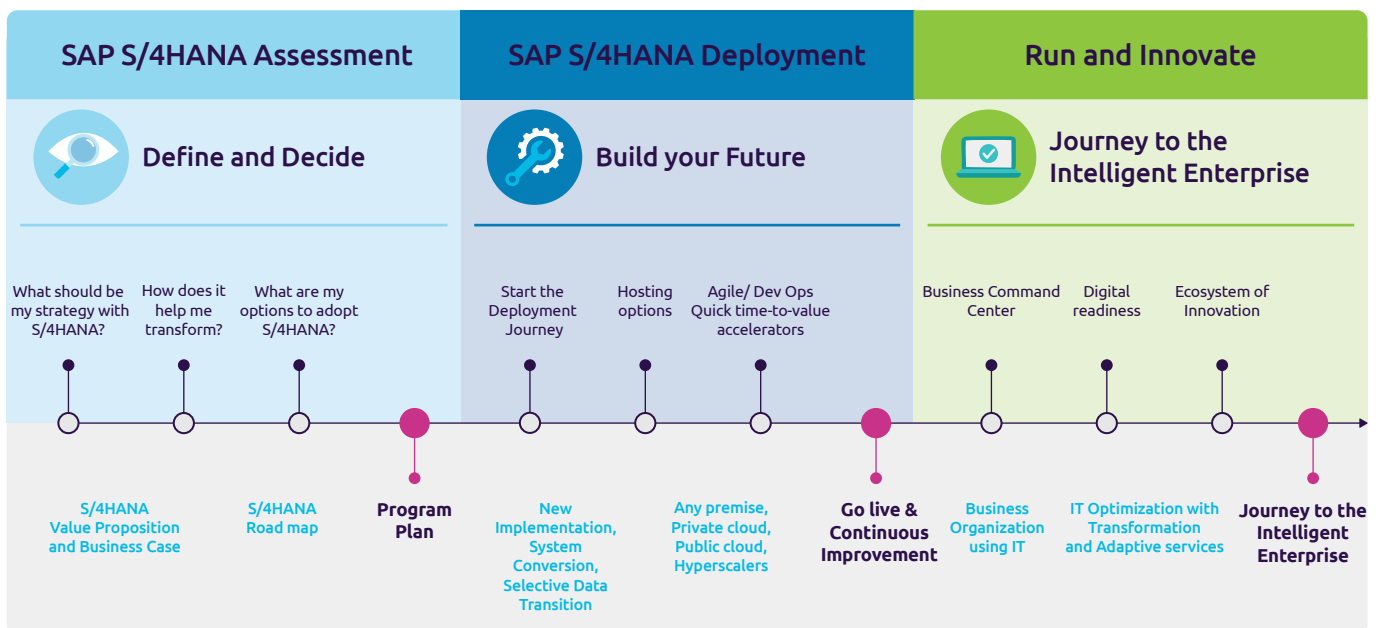
Making the Highway to SAP S/4HANA Real for your Business

The path to SAP S/4HANA is not a migration, but an opportunity to embark on a journey to transform your business and discover new ways of working, allowing you to leverage intelligent technologies and become a Renewable Enterprise. Capgemini’s Highway to SAP S/4HANA allows companies to simplify the journey with a tried and tested roadmap. The diagram below illustrates the three core stages of the journey. These are 1) SAP S/4HANA Assessment, 2) SAP S/4HANA Deployment and 3) Run and Innovate

NOTE – We have demonstrated that all these stages and steps can be delivered through our highly **collaborative virtual workshop approach** as needed.

Capgemini’s Highway to SAP S/4HANA® offer provides a modern, **rapid and painless** move from older generation ERP systems to SAP S/4HANA®. Moving to SAP S/4HANA® is the fundamental step to enabling your enterprise to become an **Intelligent enterprise**.

Highway to SAP S/4HANA



Selecting the right Transformation approach is Essential

Whether a business is exploring SAP for the first time or already running their operations on a highly mature foundation, Capgemini's **Rightfield approach** provides a transition path to SAP S/4HANA designed with their specific business goals in mind.

- **End-to End-Transformation.** Our **Greenfield** approach helps those new to SAP or longtime users ready to explore the full potential of SAP S/4HANA move away from legacy systems and introduce new ways of working, emphasizing speed and minimizing disruption

- **Select Business Improvements.** Our **Selective Data Transition (SDT)** approach is for companies seeking a fast, flexible, data focused business & IT transformation approach with shorter time to value. Achieve financial harmonization through landscape transformation, leverage existing investments in systems, retain open transactions and your historical data on top of your SAP S/4HANA Greenfield or Brownfield conversion by adding SDT, resulting in less downtime and lower cost. Reuse and renew with a hybrid transition approach for an optimized SAP S/4HANA system that looks and feels the way you need it while protecting existing investments and historical data.
- **Improve Core Functionality.** Our **Brownfield** approach is designed for organizations looking to drive simplicity and efficiency from their existing IT and business operations by updating their core SAP system in a way that's "noiseless", setting the stage for future growth and innovation

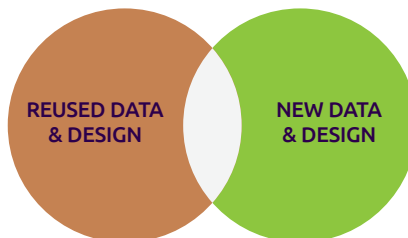
Highway to SAP S/4HANA - The Rightfield Options

"Brownfield" Approach (System Conversion)



Convert today's ERP solution and data as smooth and noiseless as possible to S/4HANA. Minimal adjustments and maximal continuity for the business.

"Selective Data Transition" (Hybrid Approach)

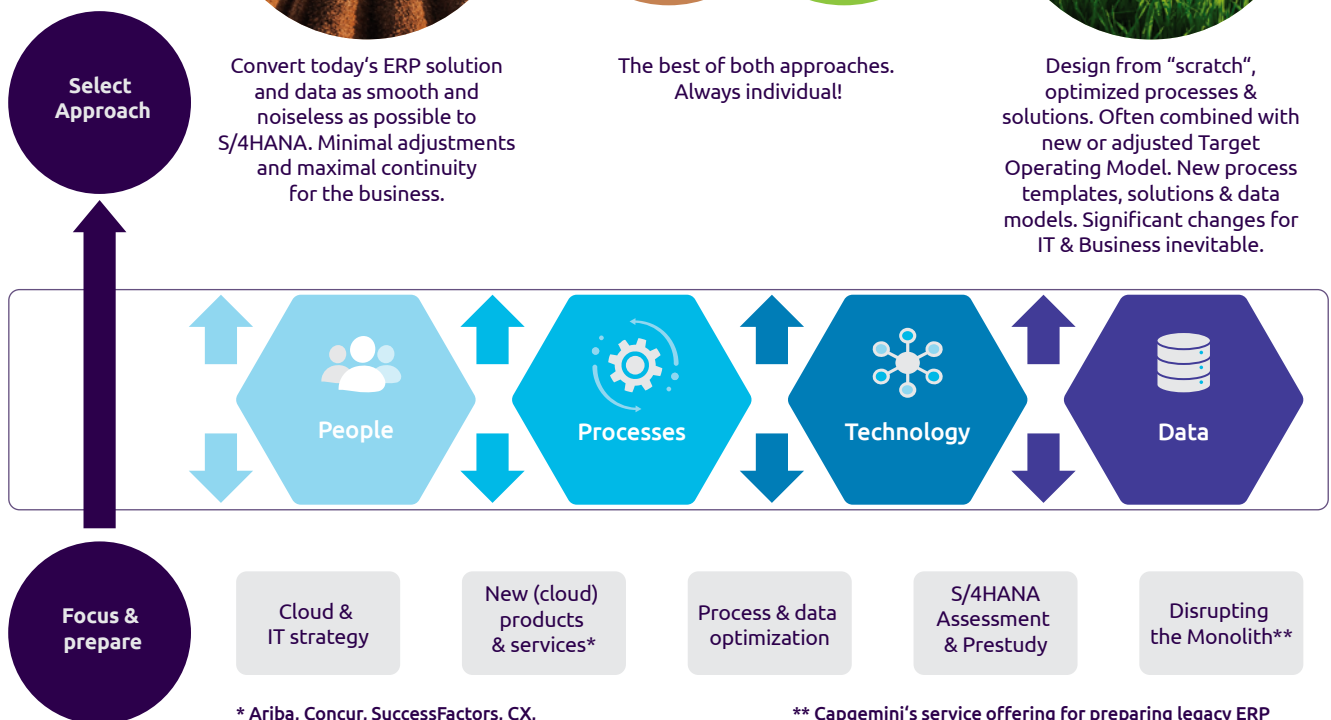


The best of both approaches. Always individual!

"Greenfield" Approach (New Implementation)



Design from "scratch", optimized processes & solutions. Often combined with new or adjusted Target Operating Model. New process templates, solutions & data models. Significant changes for IT & Business inevitable.



* Ariba, Concur, SuccessFactors, CX, EWM, MDG, IBP, BRIM

** Capgemini's service offering for preparing legacy ERP systems containing complex customer developments

Industry Leading Practices and Accelerators (PATH solutions)

Each Industry has unique requirements and the Highway to SAP S/4HANA approach is designed to work seamlessly with our Industry specific accelerators, or PATH solutions. Capgemini's PATH solutions are preconfigured SAP S/4HANA

solutions built on leading best practices and based on years of industry-specific projects and value-added processes and facilitate building differentiation on the edge/ in the cloud. Capgemini PATH solutions provide organizations with robust, repeatable delivery models that further lower the risk and maximize the value for any SAP S/4HANA implementation. These are delivered using Agile methodology and tools to help accelerate deployments, increase adoption, realize value and reduce risk.

Capgemini Industry Accelerators include:




MFGPath
For Discrete, Repetitive, MTO Manufacturing and Mill Products Companies



EnergyPath
For Oil & Gas Companies




ChemPath
For Chemical Companies




RetailPath
For Retail Companies



FashionPath
For Fashion focused Companies



READYUpstream
For Upstream Oil & Gas, Independent Exploration and Production Companies



AutoPath
For Automotive Suppliers and Aftermarket



AGPath
For Agribusiness Companies



CPGPath
For CP Food, Beverage, Durable Goods & Cosmetic Companies



LifeSciencesPath
For Pharma, Life sciences and Med Device Companies

Innovation and The Intelligent Enterprise

The Highway to SAP S/4HANA is the first step towards becoming a Renewable Enterprise. With the foundation laid, Business evolution continues, and organizations can easily explore opportunities to expand business models and adopt emerging technology to enter new markets, evolve business/ revenue models and better connect with suppliers and customers. Capgemini looks at Business Vision with the Horizon Lens, with an eye for the long-term objective aligned to the near-term business roadmap, leading to:

- Agility fueled by accelerated innovation and our MPSA reference architecture
- Faster time to market
- More accurate insights and better, streamlined decision making
- New levels of business and IT collaboration
- Customer use cases leveraging emerging technologies like Blockchain, IoT and AI/ML
- Better engagement with stakeholders

We offer our library of intelligent use cases to fuel innovation ideas and deliver such scenarios.

Whole Solution – Many Roads to Highway to SAP S/4HANA

While Highway to SAP S/4HANA lays out the roadmap for business transformation with SAP S/4HANA we understand the roadmap and Rightfield journey starts and spans different timelines for each customer. We also understand the need for business to show benefits today, even while the SAP S/4HANA journey continues.

Capgemini has invested in building several service offerings and solutions to provide the whole domain specific solution

to each Business stakeholder. These can be delivered in parallel with or even in advance of the SAP S/4HANA journey:

- Move to Cloud/ Hyperscalers (Microsoft, Google or AWS)
- Intelligent Supply Chain with improved Planning (SAP IBP) and Logistics Execution (SAP EWM/SAP TM)
- Digital Procurement and Supplier Collaboration with Ariba
- Servitization and Subscription Order Management solutions (SAP BRIM)
- Customer Experience and CPQ solutions
- M&A, ERP consolidation, Central Finance solutions
- Industry Cloud and Intelligent Use Cases
- Renewable Insights turning data into value

The World's Most Acclaimed SAP Practice

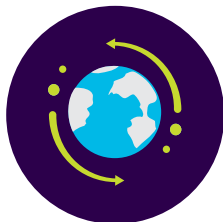
Capgemini is the leading enterprise SAP S/4HANA partner. We have led countless SAP projects around the world, and offer an unparalleled depth and breadth of SAP expertise.



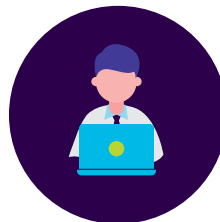
Leader:
2020 Gartner Magic Quadrant for SAP S/4HANA Application Services, Worldwide



#1
In SAP Certifications. Top position in SAP S/4HANA Certification globally



22,000+
SAP resources globally serving 1,300 clients



30+
Delivery & Solution Design Centers



About Capgemini

Capgemini is a global leader in consulting, digital transformation, technology, and engineering services. The Group is at the forefront of innovation to address the entire breadth of clients' opportunities in the evolving world of cloud, digital and platforms. Building on its strong 50-year heritage and deep industry-specific expertise, Capgemini enables organizations to realize their business ambitions through an array of services from strategy to operations. A responsible and multicultural company of 265,000 people in nearly 50 countries, Capgemini's purpose is to unleash human energy through technology for an inclusive and sustainable future. With Altran, the Group reported 2019 combined global revenues of €17 billion.

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