

# TMS NOW

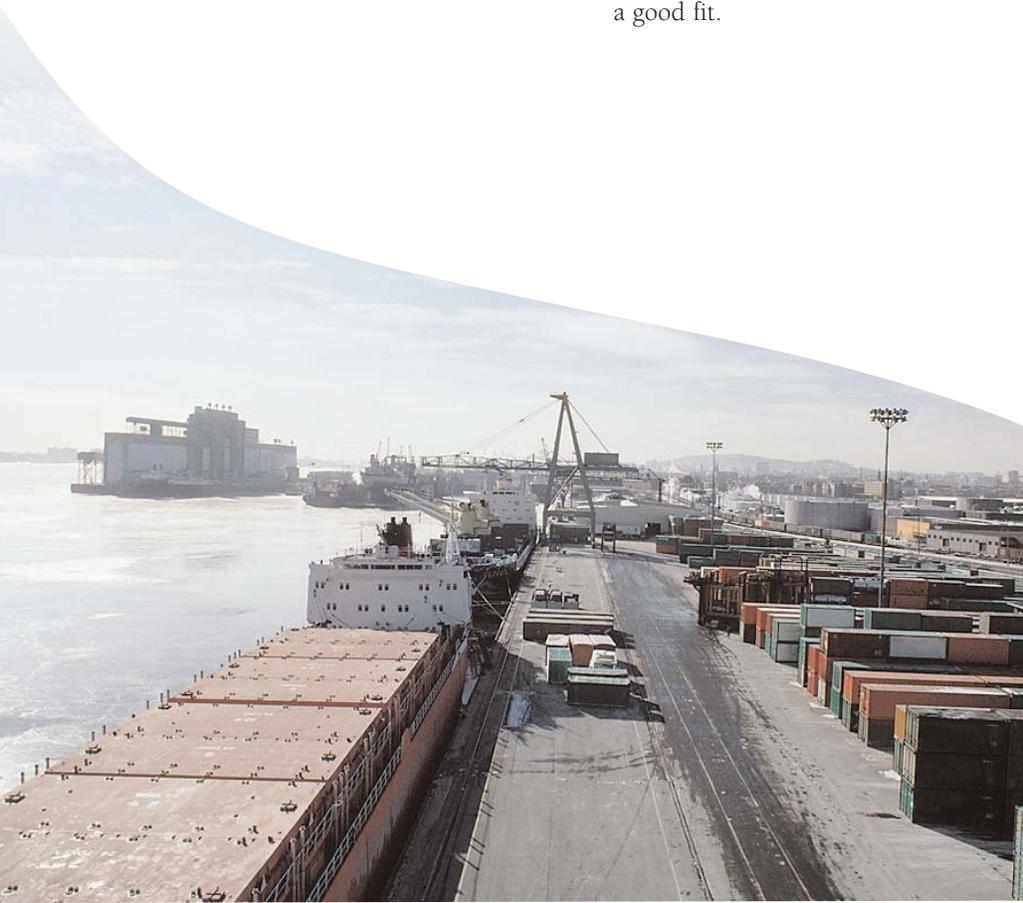
## **A Networked, Optimal and Web-based Transportation Management Solution from Capgemini powered by Oracle.**

Oracle Corporation and Capgemini, respective leaders in the transportation management software and services marketplace, have formed a partnership to provide a more flexible delivery and pricing offering for customers interested in turning their logistics business into a lean transportation management machine.

Oracle Transportation Management (OTM) delivers robust transportation

planning and execution capabilities to shippers and third party logistics providers (3PLs). Deployed globally by many of the world's largest logistics service providers and shippers, OTM has been recognized by both Forrester and Gartner as a leader in transportation management in their Forrester Wave TMS Q1-08 and Gartner Magic Quadrant Jan 2008 studies respectively.





Capgemini has been implementing Oracle Transportation Management for over eight years and has many successful references, for both shippers and 3PLs. However, both organizations came to realize that the traditional license and implementation approach had a couple of challenges in the marketplace:

- Some companies are not in a position to make large resource commitments to a full-scale transportation management software purchase and implementation.
- When considering a new Transportation Management Solution (TMS), many companies want to start small and gain acceptance within their organization before rolling it out.
- Many emerging companies need a robust and scalable TMS but a lack of technical resources combined with a reluctance to spend a significant amount of funds on something outside their core competency, means traditional TMS offerings simply aren't a good fit.

To address these challenges, Oracle and Capgemini have introduced a new offering called TMS NOW — a Networked, Optimal and Web-based Transportation Management Solution from Capgemini powered by Oracle.

TMS NOW is a blended solution that combines the best of Oracle's software capabilities with the best of Capgemini's services offerings to provide a unique combination of high-powered application tools and transportation management system implementation expertise.

TMS NOW is a hosted solution within a state-of-the-art data center with 24x7 support by certified experts. This hosted model allows users to leverage the economies of scale that result from multiple organizations sharing the infrastructure and connectivity costs associated with a TMS implementation. This results in a lower TCO and accelerated payback on their investment. In addition, customers will benefit from Capgemini's industry expertise and thought leadership.

Transportation Management Systems enable world class supply chain excellence by integrating transportation with other processes/systems such as order management and warehouse management. Capgemini collaborates with the client to create a roadmap that will help them realize the full benefits of a TMS solution through process mapping and changes, organizational design, and KPI measurements and reporting. A Transportation Management project starts with analysis of the current state processes and historical Shipment Data. Capgemini

has delivered significant value to many clients by increasing transportation efficiency and effectiveness. It has complementary and comprehensive offerings in Logistics Assessment, Distribution Network Optimization, Transportation Management Systems Evaluation, Warehouse Management, Visibility / Supply Chain Event Management (SCEM), RFID Enablement and 3PL / Carrier Selection.

### Benefits of TMS Now

- Networked - TMS Now is a hosted TMS model that shares connectivity with members of the TMS Now community. This results in lower operating costs both upfront and ongoing.
  - Optimal - Oracle and Capgemini are leaders in the TMS application and services arena. TMS Now users benefit from the optimal application, implementation and technology options; all within a single bundled offering. This, combined with the low TCO, mitigates risk for users.
  - Web-based - A running TMS application available via the internet allows users to quickly realize benefits from their investment and maintain constant availability.
  - Low “money down” and a low monthly/quarterly subscription based payments means easier and faster approval process and lower risk
  - Highest Return On Investment (ROI) due to best application, best deployment, and best implementation model
- Flexible pricing based upon usage; you only pay for what you use and can change your plan as your situation changes. The solution can be tailored to meet specific customer requirements.
  - Rapid implementation experience and methodology shortens time to initial ROI. An average initial implementation may be as little as 90 days depending on the scope, resulting in getting the first site live and realizing value rapidly
  - The Solution uses the robust Oracle Fusion Middleware and has pre-built BPEL-Integration B2B based connectors and integrations in pre-defined EDI X12 4010 formats supporting AS2 protocol
  - Ability to expand the solution and get advice on an array of complementary areas from a world-class consulting firm.

Capgemini will not only advise but help you realize the required transformation by blending its world class consulting and industry experience to develop the optimal supply chain strategies and hosting Oracle OTM, industry's leading TMS package.





### About Capgemini and the Collaborative Business Experience®

Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, enables its clients to transform and perform through technologies. Capgemini provides its clients with insights and capabilities that boost their freedom to achieve superior results through a unique way of working—the Collaborative Business Experience®—and through a global delivery model called

Rightshore®, which aims to offer the right resources in the right location at competitive cost. Present in 36 countries, Capgemini reported 2007 global revenues of 8.7 billion euros (approximately US\$12 billion) and employs over 83,000 people worldwide.

More information about our services, offices and research is available at [www.us.capgemini.com](http://www.us.capgemini.com).

## ORACLE®

### About Oracle

Oracle's business is information—how to manage it, use it, share it, protect it. For nearly three decades, Oracle (NASDAQ: ORCL), the world's largest enterprise software company, has provided software

and services that enable organizations to get the most accurate and up-to-date information from their business systems. Today, Oracle has over 275,000 customers—including 98 of the Fortune 100—in more than 145 countries.

To learn more about how your company can reduce transportation spend and increase the efficiency of your logistics division using TMS NOW, please contact:

**Ramesh Munamarty**  
OTM BPO Solution Leader  
404-806-2595  
[ramesh.munamarty@capgemini.com](mailto:ramesh.munamarty@capgemini.com)

**Karen Redinger**  
NA Oracle Alliance Leader  
404-806-4883  
[karen.redinger@capgemini.com](mailto:karen.redinger@capgemini.com)